



47TH FPCCI EXPORT AWARDS

(2023-2024, July to June)



The Federation of Pakistan Chambers of Commerce & Industry
Federation House, Tariq Sayeed Complex, Main Clifton, Karachi, Pakistan
Tel: 021-35873691-94 Eml: info@fpcci.org.pk URL: www.fpcci.org.pk



APPLICATIONS FOR 47TH FPCCI EXPORT AWARDS 2023-2024 (July – June)

FPCCI has the pleasure to invite applications for **47th FPCCI Export Awards** for the year 2023-2024 (July-June). As you are aware FPCCI export awards are considered highly prestigious at nationally and internationally and the recipients of FPCCI Awards enjoy an exalted position in international markets and are recognized as high profile exporters of the country.

As per tradition, the FPCCI Export Awards will be presented by a VVIP Personality at an impressive function attended by Parliamentarians, Bureaucrats, Foreign Diplomats, Leading Businessmen and the Social Elite.

Applications are invited for the following Categories of Awards:

1. HIGHEST EXPORT PERFORMANCE AWARDS

The **Highest Export Performance Awards** will be given to a Group of Company / Organization whose overall export performance is the highest in the country during the year 2023-2024 (July to June) in any sector of business, not less than 15 Billion Rupees or more (please submit documentary proof for this category of award), indicating foreign exchange earned during 2023-2024 (July-June) as per terms & conditions of the application.

2. PRIDE OF PAKISTAN EXPORT AWARDS

The **Pride of Pakistan Export Award** will be given to a Group of Company / Organization whose overall export performance during the year 2023-2024 (July to June) in any one or more of the categories not less than 12 Billion Rupees or more (please submit documentary proof for this category of award), indicating foreign exchange earned during 2023-2024 (July-June) as per terms & conditions of the application.

3. PREMIER OF PAKISTAN EXPORT AWARDS

The **Premier of Pakistan Export Award** will be given to a Group of Company / Organization whose overall export performance during the year 2023-2024 (July to June), not less than 8 Billion Rupees or more (please submit documentary proof for this category of award), indicating foreign exchange earned during 2023-2024 (July-June) as per terms & conditions of the application.

4. BUSINESSMAN / BUSINESSWOMAN OF THE YEAR GOLD MEDALS

Businessman / Businesswoman of the Year Gold Medal will be given to Leading Businessman / Businesswoman during the year 2023-2024 (July to June), who have earned foreign exchange during 2023-2024 (July-June) through exports, not less than 5 Billion Rupees or more, as per terms & conditions of the application. Complete documentation and proof / evidence in support shall be required for each category of Gold Medal:

5. BEST EXPORT PERFORMANCE AWARDS

The Export Performance Awards will be given to those Companies / Organizations whose export performance in any of the Products (Business Sectors) / in the list of **Annexure-A**, is the highest in a specified sector, as per terms and conditions, during the year 2023-2024 (July – June), not less than 750 Million Rupees or more.

6. BEST REGIONAL EXPORT AWARDS

This Category of Awards is open to Group of Companies / Organizations, besides individual companies whose overall Exports during the year 2023-2024 (July-June), not less than 300 Million Rupees or more, to one or more of the following Regions/Groups/FTA Countries:

(i) Export to Asia (ECO, SAARC, ASEAN, SCO) OR ANY OTHER TRADING GROUP

FPCCI in order to encourage exports to the Asia Region has introduced three Awards for the highest overall exports in value to the following Trading Blocs in Asia:

- (a) **ASSOCIATION OF SOUTH EAST ASIAN NATIONS (ASEAN):** Brunei Darussalam, Cambodia, Indonesia, Laos, Malaysia, Myanmar, Philippines, Singapore, Thailand, Vietnam.
- (b) **ECONOMIC COOPERATION ORGANIZATION (ECO):** Afghanistan, Azerbaijan, Iran, Kazakhstan, Kyrgyzstan, Tajikistan, Turkey, Turkmenistan, Uzbekistan.
- (c) **SHANGHAI COOPERATION ORGANIZATION (SCO):** China, Russia, Kazakhstan, Kyrgyzstan, Tajikistan, Uzbekistan, India, Pakistan, Iran, and Belarus.
- (d) **SOUTH ASIAN ASSOCIATION FOR REGIONAL COOPERATION (SAARC):** Afghanistan, Bangladesh, Bhutan, India, Maldives, Nepal, Sri Lanka.

(ii) Export to Africa, South America, Australia

FPCCI encourages exports to the following non-traditional / not fully exploited areas and regions and will distribute three (3) separate awards for the highest overall exports in value to the following destinations:-

- (a) Africa
- (b) South America (including Central American States)
- (c) Australasia (Australia, New Zealand and Papua New Guinea)

(iii) Export to FTA / PTA Countries

FPCCI encourages exports to countries with whom Pakistan has entered into Free Trade Agreements (FTA) and Preferential Trade Agreements (PTA). It will reward the highest overall exports in value to the following countries with whom; Pakistan has signed FTAs:

- (a) China (FTA)
- (b) Indonesia (PTA)
- (c) Iran (PTA)
- (d) Malaysia (FTA)
- (e) Mauritius (PTA)
- (f) Sri-Lanka (FTA)
- (g) Turkey (PTA)

PLEASE NOTE:

The proof of Exports to the above regions or groups / continents / FTA / PTA Countries, along with summary of Items / Products exported is required. Separate Application (Annexure C) for each of the above destinations, who have earned foreign exchange during 2023-2024 (July-June) as per terms & conditions of the application.

EACH APPLICANT FOR THE FPCCI'S EXPORT AWARDS WILL BE REQUIRED TO FURNISH ITS EXPORT PERFORMANCE EVIDENCES, SUCH AS BANKING DOCUMENTS / PROOFS, EVIDENCES OF EXPORT OF CUSTOM AUTHORITIES. ONLY THOSE COMPANIES WILL BE ELIGIBLE FOR AWARD, WHICH APPLY IN THE PRESCRIBED MANNER.

FPCCI EXPORT AWARDS FOR 2023-2024 (JULY-JUNE) WILL BE GOVERNED BY THE RULES AND REGULATIONS FRAMED BY FPCCI IN THIS BEHALF. A COPY OF THE RULES AND REGULATIONS OF FPCCI IS ENCLOSED HERewith FOR GUIDANCE AND COMPLIANCE (SEE ANNEXURE B).

FPCCI SEEKS THE EARNEST COOPERATION OF ITS MEMBER TRADE ORGANIZATIONS FOR WIDE CIRCULATION OF THE ABOVE INFORMATION AMONGST THEIR MEMBERS ENGAGED IN EXPORTS, ON AN URGENT BASIS THROUGH A CIRCULAR WITH THE ADVICE THAT THOSE INTERESTED TO PARTICIPATE IN THE COMPETITION MAY SEND THEIR APPLICATIONS (SEE ANNEXURE C) ALONG WITH ALL THE REQUIRED DOCUMENTS AND CONTRIBUTION TO FPCCI HEAD-OFFICE KARACHI FOR CONSIDERATION BY THE AWARDS COMMITTEE OF FPCCI. PARTICIPANTS, WHO APPLY AS PER PROFORMA ENCLOSED AND WITHIN THE STIPULATED TIME, SHALL BE CONSIDERED ELIGIBLE AND QUALIFIED BY THE COMMITTEE FOR CONSIDERATION OF THE AWARD ON MERIT.

For further details, please contact at **Head Office Karachi, Mr. Amjad Qureshi**, Addl. SG FPCCI on 0342-2449460 info@fpcci.org.pk or **Mr. Shakir Sarwar**, Manager (Corporate) on 0313-3623633, 021-35873691-94, or at the following authorized Offices of FPCCI:

FPCCI CAPITAL OFFICE ISLAMABAD	FPCCI REGIONAL OFFICE LAHORE
FPCCI Capital Office, Islamabad Mr. Faisal Akhter Dy. SG / Regional Secretary C. 0321-5558255 T. (051) 2251891-3, E. islamabad.capital@fpcci.org.pk E. faisal.akhtar@fpcci.org.pk	FPCCI Regional Office, Lahore Ms. Rabyia Arif Dar Dy. SG / Regional Secretary C. 0323-8440306 T. 042-35293411 - 12 E. lahore.regional@fpcci.org.pk E. rabyia.arif@fpcci.org.pk
FPCCI REGIONAL OFFICE PESHAWAR	FPCCI REGIONAL OFFICE QUETTA
FPCCI Regional Office, Peshawar Engr. Khalid Haider , Dy. SG / Regional Secretary C. 0345-9199716, T. 091-9225362-64 E. peshawar.regional@fpcci.org.pk E. khalid.haider@fpcci.org.pk	FPCCI Regional Office, Quetta Mr. Manzoor A. Khokhar , Director / Regional Secretary C. 0332-7860717. T. 0812826472 E. quetta.regional@fpcci.org.pk E. manzoor.khokhar@fpcci.org.pk
FPCCI REGIONAL OFFICE GWADAR	FPCCI REGIONAL OFFICE GILGIT BALTISTAN
FPCCI Regional Office, Gwadar Mr. Amin Usman C. 0322-2184859, T. 086-4211112 E. gwadar.regional@fpcci.org.pk	FPCCI Regional Office, Gilgit Baltistan Mr. Mazhar ul Haq Mufti , Dy. SG / Regional Secretary C. 0321-3784686, T. (051) 2251891-3 E. mazhar.mufti@fpcci.org.pk



Brig Iftikhar Opel, SI (M), Retd
Secretary General

BEST EXPORT PERFORMANCE AWARDS

(LIST OF ITEMS / PRODUCTS)

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| <ol style="list-style-type: none"> 1. ADHESIVES 2. AIR-CONDITIONING & REFRIGERATION (SYSTEMS/PRODUCTS) 3. ANIMAL / SHEEP CASINGS 4. ANIMAL HAIR & RAW WOOL 5. BEVERAGES (NON-ALCOHOLIC) 6. CANVAS, TENTS & TARPAULINS 7. CARPETS (HAND-KNOTTED) 8. CARPETS (MACHINE-MADE) 9. CEMENT 10. CONFECTIONERY 11. COPPER WIRE RODS 12. CROCKERY 13. CUTLERY 14. DAIRY PRODUCTS, EGGS, HONEY, ETC 15. DRUGS & CHEMICALS 16. ENGINEERING PRODUCTS (ELECTRICAL) <ol style="list-style-type: none"> a) Automotive Batteries b) Fans 17. ENGINEERING PRODUCTS (ELECTRONIC) 18. ENGINEERING PRODUCTS (MECHANICAL) <ol style="list-style-type: none"> a. Auto Parts b. Steel & Line Pipe Products c. Automotive Steel Wheels 19. ENGINEERING PRODUCTS (FINISHED) <ol style="list-style-type: none"> a. Car (4 Wheeler) b. Motorcycle (2 Wheeler) c. Auto Rickshaw (3 Wheeler) d. Tractor 20. ELECTRICAL EQUIPMENTS (DOMESTIC, INDUSTRIAL, MEDICAL) 21. ETHYL ALCOHOL 22. FERTILIZERS 23. FOOTWEAR (LEATHER & CANVAS) 24. FISH (FRESH & SIMPLY PRESERVED) 25. FIN (AIRTIGHT CONTAINERS) 26. FREIGHT FORWARDING 27. FROZEN SEAFOODS (SHRIMPS & FISH) 28. FRUITS (FRESH & DRY) 29. FURNITURE 30. GEMS & JEWELLERY 31. GLASS & GLASS WARE 32. GLOVES <ol style="list-style-type: none"> a. Leather b. Cotton c. Fancy d. Industrial 33. HALAL FOOD 34. HIDES & SKINS 35. HOSIERY 36. IRON & STEEL PRODUCTS 37. IRON POWDER 38. JUTE 39. LEATHER FINISHED 40. LEATHER GARMENTS 41. LEATHER PRODUCTS 42. MANPOWER EXPORTS 43. MAN-MADE FIBER FABRICS (100%) 44. MEAT (FRESH, CHILLED, FROZEN, DRIED, SALTED OR SMOKED) 45. MOLASSES 46. ONYX & MARBLE 47. PAINTS & VARNISHES 48. PAPER & PAPER BOARD 49. PETROLEUM PRODUCTS 50. PHARMACEUTICALS 51. PLASTIC PRODUCTS 52. POULTRY & POULTRY PRODUCTS 53. RICE <ol style="list-style-type: none"> a. Basmati b. Irri | <ol style="list-style-type: none"> 54. RUBBER PRODUCTS 55. SCRAP <ol style="list-style-type: none"> a. Copper Scrap b. Stainless Steel Scrap 56. SEED PRODUCTS 57. SERVICES SECTOR: <ol style="list-style-type: none"> a. Airline & Aviation b. Freight Forwarding & Logistics Services c. Insurance d. Banking e. Buying House f. Ports & Shipping g. Information Technology Services (Software, Hardware, Call Centers, Telecommunications, etc.) 58. SOAPS & DETERGENTS 59. SPICE & SPICE MIXES <ol style="list-style-type: none"> a. Spice & Spice Mixes b. Spice Recipes 60. SPORTS GOODS <ol style="list-style-type: none"> a. Outfits (Clothing) b. Sports Socks c. Sports Gloves d. Bags e. Martial Arts Uniforms f. Soccer g. Cricket h. Hockey i. Squash 61. SPORTS EQUIPMENTS <ol style="list-style-type: none"> a. Martial Arts b. Musical Instruments 62. SOCKS (GENERAL) 63. SURGICAL INSTRUMENTS 64. TEXTILES: <ol style="list-style-type: none"> a. Blended Fabrics b. Blended Yarn c. Cotton Cloth d. Cotton Fabrics e. Cotton Thread f. Cotton Yarn g. Denim Fabrics h. Raw Cotton i. Readymade Garments (Cotton) j. Readymade Garments (Blended) k. Synthetic Textiles l. Woolen Products 65. HOME TEXTILES: <ol style="list-style-type: none"> a. Bed-sheets and Pillowcases b. Cotton Knitted Products c. Cotton Towels d. Curtain & Upholstery e. Home Textile & Made-ups f. Kitchen Linen g. Toilet Linen 66. TILES & CERAMICS 67. TOBACCO RAW & MANUFACTURED 68. VEGETABLE OIL & GHEE 69. VEGETABLE (FRESH & DRY) 70. VEGETABLE ROOTS & TUBERS 71. WASTE PRODUCTS <ol style="list-style-type: none"> a. Biological Waste b. Chemical & Pharma Wastes c. Industrial Wastes d. Textile & Cotton Waste 72. WOOD (ROUGH, SHAPED) |
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- NOTE:**
The above list of items is, by no means final and the FPCCI reserves the right to add or to delete any item from the above list, at its sole discretion.



47th FPCCI EXPORT AWARDS RULES AND REGULATIONS FOR PARTICIPATION

1. Applications for participation in the FPCCI Export Award for 2023-2024 shall be submitted on the prescribed form, the specimen (Annexure C) of which has been furnished to all constituents of FPCCI and available on FPCCI Website i.e. www.fpcci.org.pk
2. After scrutiny of applications and issuance of selection letters for Export Awards in any or for various categories / items, each application should submit Contribution in the form of Bank Draft/Pay Order drawn in favour of the FEDERATION OF PAKISTAN CHAMBERS OF COMMERCE & INDUSTRY, as per the following slabs.
3. The applicants must submit their applications according to the following minimum export performance of the each category, they are applying.

Sr.	Award Categories	Contribution / Advertisement (Rs.)	Minimum Export Figure (Rs.) for the Categories of Awards
i.	Highest Export Performance Award	30,00,000	15 Billion or more
ii.	Pride of Pakistan Export Award	20,00,000	12 Billion or more
iii.	Premier of Pakistan Export Award	15,00,000	8 Billion or more
iv.	Businessman / Businesswoman of the Year Gold Medal	10,00,000	5 Billion or more
v.	Best Export Performance Award	800,000	750 Million or more
vi.	Best Regional Export Award	800,000	300 Million or more

4. Each applicant shall submit detailed statement showing Volume of Exports along with the prescribed application form (Annexure C) duly filled in for the period 2023-2024 (July-June) in respect of the concerned item(s) of export, authenticated and verified by the concerned Bank(s) and Customs Authorities. The application should be supported by the following documents:
 - I. FPCCI Application Form duly filled-in, see Annexure 'C' (for all Applicants).
 - II. Bank Certificate duly attested by two Bank Officers (applicable to export related applicants).
 - III. Application / contribution fee through Demand Draft / Pay Order favoring "The Federation of Pakistan Chambers of Commerce & Industry (FPCCI)" (for all Applicants).
 - IV. Bill of Lading (B/L) (on requisition/demand, if necessary).
5. The Export Award shall be received by the Chairman, Chief Executive, Managing Director, Proprietor or Director or a person duly authorized to receive the award of the recipient Company / Organization.
6. Selection of Award Winners will be made by the Awards Committee of FPCCI.
7. It is compulsory for each Award Applicant on submission of Application, to give the following material in advance:
 - a. Advertisement material (full page color, Size 8x11", along with USB & Color Page Advertisement) of your Company (to be printed in Export Awards Souvenir).
 - b. Citation / Brief History of your Company to be published in Export Awards Souvenir (Not more than ½ printed page)
 - c. Color photograph (Size 5x3") which was taken on the occasion of last FPCCI Export Awards function (46th FPCCI Export Awards) with brief caption on the back of the photograph. If your company was not the Export Award Winner in preceding year, you can send the photograph of the Export Awards Function held in the earlier year(s) (if any), or any photograph of honor, otherwise FPCCI will print your advertisement in the specified area.
 - d. **Soft Image on USB of Logo** of your Organization, which will be displayed on the SMDs / Digital Screen.
 - e. **FPCCI will present a Certificate** to your Company. Please provide full name of your Company / Organization in application form.
 - f. Name and Designation of the person who will receive the Export Award (only Chairman, Chief Executive, Managing Director, Proprietor or Director or a person duly authorized shall receive the Award of the recipient Company) along with the copy of the CNIC.
 - g. FPCCI will issue 2 **complimentary Invitation** Cards to the Recipient Organization for the event. Please share his / her name, designation alongwith CNIC number.
8. If a company fails to complete all the requirements of the awards, FPCCI has the right to reject the company for the award by the approval of Award Committee of FPCCI.
9. Once the selection for the award is made or the letter of selection is issued to the company, the Advertisement / Contribution amount deposited will become non-refundable under all circumstances.
10. The decision of the FPCCI Award Committee with regard to the selection of Award Winner shall be final and binding on all concerned and it shall not be challengeable / contestable in any court of law. FPCCI reserves the right to accept or reject any application for FPCCI Awards without assigning any reason.
11. The FPCCI reserves the right to demand any further proof regarding the documents submitted in support of the claim of the export awards.
12. The FPCCI reserves the right to make any amendment, alteration or revision in these Rules & Regulations, any time whenever deemed necessary.


Brig Iftikhar Opel, SI (M), Retd
 Secretary General



47TH FPCCI EXPORT AWARDS APPLICATION FORM 2023-2024 (July to June)

PART A: COMPULSORY FOR ALL APPLICANTS

1. **MAIN CATEGORY OF AWARD APPLIED:** _____
2. **NAME OF THE COMPANY** : _____
3. **ADDRESS** : _____

- TELEPHONE** : _____
- E-MAIL** : _____
- URL** : _____
4. **AWARD RECIPIENT'S NAME & DESIGNATION:** _____
(The Export Award shall be received by the Chairman, Chief Executive, Managing Director, Proprietor or Director or a person duly authorized to receive the award of the recipient Company).
CNIC NUMBER OF RECIPIENT: _____ **Cell No.** _____
5. **NAME OF CONTACT/DEALING OFFICER:** _____
CNIC Number: _____ **Cell No.** _____ **Tel:** _____
(For Official Correspondence)

I / We have read the "Rules and Regulations for participation" of FPCCI Export Awards for 2023-2024 and hereby give my/our consent to abide by these rules. I/We also undertake to provide documentary evidences as required by FPCCI or any other document, if required by FPCCI Award Committee.

Name & Signature
(Chairman/CEO/MD/Director/Proprietor)

(please paste Company Stamp here)

PART B: APPLICANTS FOR AWARDS CATEGORIES - 1, 2, 3, 4, 5

1. **NAME OF EXPORT ITEM:** _____
2. **TOTAL EXPORT PERFORMANCE DURING THE YEAR 2023-2024 (JULY-JUNE) IN PAK RUPEES AS WELL AS IN US \$ WITH STATEMENT OF BANK(S):**
PAK (RS.) _____ **US \$** _____
3. **EXPORT PERFORMANCE, DURING THE PRECEDING YEAR 2022-2023 (JULY-JUNE):**
PAK (RS.) _____ **US\$** _____
4. **PERCENTAGE (%) OF EXPORT (INCREASE/DECREASE) OVER THE LAST YEAR:** _____

PART C: APPLICANTS FOR AWARD CATEGORY - 6

This Category of Awards is open to Group of Companies / Organizations, besides individual companies whose overall Exports during the year 2023-2024 (July-June), not less than 300 Million Rupees or more, to one or more of the following Regions/Groups/FTA Countries:

1.	EXPORT TO → Please Tick ✓	ASIA		AFRICA, SOUTH AMERICA, AUSTRALASIA		FTA / PTA COUNTRIES	
		6(i)(a)	ASEAN	6(ii)(a)	Africa	6(iii)(a)	China
		6(i)(b)	ECO	6(ii)(b)	South America	6(iii)(b)	Indonesia
		6(i)(c)	SCO	6(ii)(c)	Australasia	6(iii)(c)	Iran
		6(i)(d)	SAARC			6(iii)(d)	Malaysia
						6(iii)(e)	Mauritius
						6(iii)(f)	Sri Lanka
						6(iii)(g)	Turkey

2. **TOTAL EXPORT PERFORMANCE DURING THE YEAR 2023-2024 (JULY-JUNE) IN (MILLIONS) PAK RUPEES AS WELL AS IN US \$ WITH STATEMENT OF BANK(S) FOR THE CATEGORY TICKED ABOVE:**

PAK (RS.) _____ US \$ _____

3. Provide the proof of overall exports to the sub-category applied for alongwith summary of items / products exported alongwith value.
