

Bid Data Sheet (BDS)

The following specific data for the goods to be procured shall complement, supplement, or amend the provisions in the Instructions to Bidders (ITBs). Whenever there is a conflict, the provisions herein shall prevail over those in ITBs.

BDS Clause Number	ITB Number	Amendments of, and Supplements to, Clauses in the Instruction to Bidders
A. Introduction		
1.	1.1	<p>Name of Procuring Agency: FEDERATION OF PAKISTAN CHAMBERS OF COMMERCE & INDUSTRY ISLAMABAD</p> <p>Address: DIRECTOR ADMINISTRATION FPCCI Capital House, G-8/1, Aiwan-e-Sanat-o-Tijarat Road, Mauve Area, Islamabad Tel: +92-51-2251891-3; +92-51-2289303 Email: islamabad.capital@fpcci.org.pk</p> <p>The subject of procurement is: Supply & Installation of diesel generating sets with prime rating of 300KVA and 200KVA and allied accessories at FPCCI Capital House Islamabad.</p> <p>Delivery Period: 05 months [04 months + 01 month for installation].</p> <p>Commencement date: Date of Signing of Contract Agreement</p>
2.	1.2	<p>Add the following new sub-clause after Clause-1.1:</p> <p>i. Bids for partial scope of supply shall be liable to rejection.</p>
3.	1.3	<p>Add the following new sub-clause after Clause-1.2:</p> <p>The Bidding is open on National Competitive Bidding (NCB) through Single Stage Two Envelope (1S2E) procedure.</p>
4.	2.1	<p>Financial year for the operations of the Procuring Agency: 2025-26 & 2026-27</p>

		<p>Name of Project: <i>Supply, installation and commissioning of diesel generating sets with prime rating of 300KVA and 200KVA and allied accessories at FPCCI Capital House Islamabad.</i></p> <p>Name of financing institution: FPCCI/TDAP</p> <p>Name and identification number of the Contract: FPCCI/DG/25/1</p>
5.	3.1	Maximum number of members in the joint venture, consortium or association shall be: Not Applicable
		<p>Written Power of Attorney, duly notarized, authorizing the signatory of the bid to act for and on behalf of the Bidder in the following manner:</p> <p>a) Board resolution and/or power of attorney provided on stamp paper worth Rs. 1000 or as per governing law, whichever is higher, are required.</p>
8.	3.5	<p>The following shall be added at the end of Clause-3.5:</p> <p>a) This Invitation for Bids is Local Bidders/Suppliers (Firms based in & registered under laws of Islamic Republic of Pakistan).</p> <p>b) The Bidder shall be manufacturer or Supplier legally registered for at least Fifteen (15) years. A copy of legal registration certificate shall be submitted along with the Bid.</p> <p>c) The local Bidder shall be registered with Income Tax and Sales Tax Departments and shall be on Active Taxpayers List of the Federal Board of Revenue.</p>
9.	3.6	Not Applicable.
10.	3.11	Not Applicable.
11.	4.1	Ineligible Country stated in the Section-4 titled as “Eligible Countries”.
12.	4.2	<p>Add the following at the end of Clause-4.2</p> <p>For purposes of this Clause, the term “Goods” includes commodities, raw material, machinery, equipment, and industrial plants.</p>
13.	4.5	Demonstration of authorization by manufacturer: required.

B. Bidding Documents

15.	7.2	<p>The number of documents to be completed and returned is One (01) original and Two (02) copies, electronically in USB.</p> <p>After the Award of Contract, the Supplier/Contractor will provide copies of 8 Nos. of Contract Agreement complete in all respect within ten (10) days from the signing of Contract Agreement.</p>
16.	8.1	<p>The address for clarification of Bidding Documents is:-</p> <p style="text-align: center;">DIRECTOR ADMINISTRATION FPCCI Capital House, G-8/1, Aiwan- e- Sanat-o-Tijarat Road, Mauve Area, Islamabad. Tel: +92-51-2251891-3 Email: islamabad.capital@fpcci.org.pk</p>
17.	8.2	<p>Replace the text of Clause-8.2 with the following:</p> <p>No request for clarification will be entertained which will be received later than 07 days prior to the date fixed for submission of Bids. The Procuring Agency's response will be made not later than 4 days prior to the date fixed for submission of Bids.</p> <p>Further, the mere request for clarification from the bidders shall not be a ground for seeking extension in the deadline for submission of Bids.</p>
18.	8.5	<p>Pre-bid meeting will be held as per the following schedule:</p> <p>Date: 15th September, 2025 Time: 3 PM Venue: FPCCI CAPITAL HOUSE ISLAMABAD</p>

C. Preparation of Bids

19.	10.1	The Language of all correspondences and documents related to the Bid is: English
20.	11.1	<p>Delete the text of this Sub-Clause and substitute with the following:</p> <p>The Bid submitted by the Bidder shall be prepared in two (02) separate envelopes, one containing the "Technical Bid" and the</p>

		<p>other containing “Price Bid” comprising the following documents in the respective envelope:</p> <p>i. “Technical Bid”</p> <p>Form Letter of Bid – Technical Proposal 1A:</p> <p>Form List of Related Services and Completion Schedule 3:</p> <p>Form Delivery & Completion Schedule 4:</p> <p>Form Schedule of Shipping Weights & Dimensions 5:</p> <p>Form Manufacturer’s Authorization 6:</p> <p>Form Specific Goods Data 7:</p> <p>Form Deviations From Technical Provisions 8:</p> <p>Form Deviations From Contractual Conditions 9:</p> <p>Form Declaration of Local Agent 10:</p> <p>Form List of Manufacturers/Subcontractors 11:</p> <p>Form Foreign Currency Requirements (Not Used) 12:</p> <p>Form Bidder Information Form 13A:</p> <p>Form General Information & Evidence of Manufacturer’s 13B: Capability</p> <p>Form Organization Chart 13C</p> <p>Form Manufacturer’s Experience of Supply Record 13D:</p> <p>Form Performance Certificate-Summary of operational 13E: Experience</p> <p>Form Current Contract Commitments 13F:</p> <p>Form Financial Data 13G:</p> <p>Form Annual Turnover Data 13H:</p> <p>Form Bank Certificate 13I:</p> <p>Form Financial Resources 13J:</p>
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21.	11.2	Not Applicable.
22.	11.3	Not Applicable.
23.	11.4	Not Applicable.
24.	11.5	Not Applicable.
25.	11.6	Not Applicable.
27.	12.4	Not Applicable.
28.	13.3 (b) (i)	<p>Add the following Sub-clause in replacement of 13.3 (b)</p> <p>The qualification criteria required from Bidders in ITB 13.3(b) is modified as follows:</p> <p>To be qualified for award of a Lot, the Bidder shall meet the experience, capability and adequacy of resources as per criteria delineated herein below:</p> <ul style="list-style-type: none"> • Contract/Performance Requirements Experience • The Bidder/Supplier must have successfully completed similar contract(s) [Supply and Installation of diesel generators] within the last Fifteen Years (15) years. The Bidder shall submit with the bid evidence in this regard including interalia copies (with English translation) of the contract agreement(s) and completion certificate(s)/delivery document(s) (bills of lading, inspection certificates etc.) for the contract(s). • The offered Manufacturer should have manufacturing experience of similar or higher rating goods for past 15 years with atleast Five (5) years of operational experience to be ascertained by operational certificate (03 Nos.)

		<p>issued by the end users (Pakistan based end-users) in favor of the manufacturer.</p> <ul style="list-style-type: none"> • The bidder shall also submit copies of contract agreements duly notarized (along with notarized translation in English if original is in different language) for these supplies. Further, the summary of operational experience shall be provided as per Form 14F. • Supply Capacity <p>The manufacturer shall provide the following information with the Bid to establish its capacity/capability to execute the order.</p> <ol style="list-style-type: none"> a. Manufacturing Capacity b. Orders in hand c. Expected orders in pipe line d. Implementation schedule of the orders in hand <p>The manufacturing capacity of the Bidder should be at least equal to orders in hand, expected orders in pipeline and this order (if placed on it).</p> <p>The above-mentioned requirements are mandatory and in case of non-compliance by the Bidder, the bid will be rejected.</p> <ul style="list-style-type: none"> • Financial Criteria <p>The Procuring Agency (PA) will take into account the following criteria to verify the financial qualification of the Bidder.</p> <ul style="list-style-type: none"> • The audited Financial “Standalone” Statements (Balance Sheet along with Notes, Profit & Loss Accounts and Cash Flow Statement) audited by Chartered Accountant for the last three (03) years shall be submitted by the Bidder. The Bidder’s Financial Statements for the last one year of the audited accounts should show that it has positive “NET WORTH” calculated as a difference between total assets and total liabilities (Information to be submitted in Forms). In case of JV, each JV partner shall meet the aforementioned criteria.
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Description	Average Annual Turnover (PKR)									
Supply, Installation & Commissioning of Diesel Generators	[100% of estimate seems appropriate]									
Description	Financial Resources (USD)									
Supply, Installation & Commissioning of Diesel Generators	[100% of estimate seems appropriate]									
		<p>The Qualification of the Bidders will be based on meeting the pass/fail criteria as demonstrated by the Bidders' responses in the respective Forms.</p> <p>The above stated requirements are the minimum and the Procuring Agency reserves the right to request for any additional information. The Procuring Agency also reserves the right to reject the proposal of any Bidder, if in the opinion of the</p>								

		<p>Procuring Agency the qualification details are incomplete, ambiguous or the Bidder is found not qualified to satisfactorily perform the Contract.</p> <p>The above stated Forms should be completed as per prescribed format and submitted along with required attachments. The missing or incomplete information/documents may render the bid substantially non-responsive. In this regard, the Procuring Agency does not have an obligation to request any document/certificates.</p>
29.	13.3(c)	The Bidder should be dully authorized by the manufacturer to supply & carry out maintenance & repairs etc.
30.	14.1	<p>Add the following at the end of Clause 14.1</p> <p>All blank spaces shall be filled in with the information requested.</p>
31.	15.6 (a)(ii)	Ex-works price shall inclusive of all taxes and duties except Sales Tax which will be dealt pursuant to SCC Clause-43 of Section-VIII: Special Conditions of Contract.
32.	15.6 & 7	For goods manufactured from within Pakistan the price quoted shall be: DDP basis (i.e., price should be inclusive of price of finished goods, indirect taxes/duties applicable and transportation/insurance costs)
34.	15.8	The price shall be fixed.
35.	16.1	The Bidders shall quote the unit rates and prices in Pak Rupees.
37.	17.1	The Bid Validity period shall be 120 days.
38.	17.3	Not Applicable
39.	18.1	<p>The amount of Bid Security shall be PKR: 2 Million</p> <p>The currency of the Bid Security shall be: PKR</p>
40.	18.3	<p>The clause may be deleted and replaced as under:</p> <p>The Bid Security shall be, at the option of the Bidder, in the form of Deposit at Call (CDR, Pay Order or banker's Cheque) or in the form of Bid Security issued by a Scheduled Bank in Pakistan in favour of the Procuring Agency (PA) on the prescribed Form annexed to these Documents valid for a period 28 days beyond the Bid Validity date.</p>
41.	18.9 (a) (iii)	<p>The following sub-clause is added after Clause 18.9 (a) (ii):</p> <p>The Bid Securities of the Bidder(s) found involved in corrupt and fraudulent practices, shall be forfeited.</p>

43.	19.1	Alternative Bids to the requirements of the Bidding Documents will not be permitted.
44.	20.3	<p>The following clause shall be added after 20.2</p> <ul style="list-style-type: none"> i. The modification, substitution, or notice for withdrawal of any bid shall be prepared, sealed, marked and delivered in accordance with the provisions of Clause-22 of Section-II: Instruction to Bidders with the outer and inner envelopes additionally marked “MODIFICATION”, “SUBSTITUTION” or “WITHDRAWAL” as appropriate. ii. No bid may be modified by a Bidder after the deadline for submission of bids except in accordance with ITB Sub-Clauses 20.1 and 31.2. iii. Withdrawal of a bid during the interval between the deadline for submission of bids and the expiration of the period of bid validity specified in the Form of Bid will result in forfeiture of the Bid Security.
45.	21.1	<p>The primary mode of bid submission is online through ePADs However, the bidders are also required to submit “One (01) Original + Two (02) Copies.”</p> <p>The Bidder shall also submit Electronic/Soft copy of complete Price Bid in USB/Pen Drive containing an electronic version of the Bid (Price Schedules) in MS Office (Excel) format. This should be enclosed in the sealed envelope containing the Original Financial Bid.</p>
46.	21.2	The authorization shall be in the form of written Power of Attorney and it will be duly notarized, authorizing the signatory(ies) of the bid to act for and on behalf of the Bidder in form of Board resolution and/or power of attorney provided on stamp paper worth Rs. 1000 or as per governing law, whichever is higher, are required.

D. Submission of Bids

47.	22.2 (a)	<p>Bid shall be submitted through e-PADs and in hard copy (01 Original + 02 Copies) to DIRECTOR ADMINISTRATION FPCCI Capital House, G-8/1, Aiwana – Sanat-o-Tijarat Road, Mauve Area, Islamabad. Tel: +92-51-2251891-3</p> <p>Email: islamabad.capital@fpcci.org.pk</p>
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48.	22.2 (b)	<p>Title of the subject Procurement or Project name: <i>SUPPLY, INSTALLATION & COMMISSIONING OF TWO NO(S). OF DIESEL GENERATING SETS WITH PRIME RATING OF 200KVA & 300KVA WITH ALLIED ACCESSORIES AT FPCCI CAPITAL HOUSE ISLAMABAD.</i></p> <p>ITB title and No: FPCCI/DG/25/1</p> <p>Time and date for submission: September 24, 2025 at 3 PM.</p>
49.	22.4 (b)	<p>Replace 22.4 (b) with the following:</p> <p>Bear the name and identification number of the contract as defined in the Bidding Data and the outer envelopes and the inner envelopes containing the Technical Bid shall bear a warning not to open before the time and date for the opening of Technical Bids, in accordance with ITB 23.1. The envelopes containing the Price Bid shall bear a warning not to open until advised by the Procuring Agency in accordance with ITB 26.6.</p>
50.	23.1	<p>The deadline for Bid submission is</p> <p>a) Day : Wednesday b) Date: September 24, 2025 c) Time: 3 PM</p>

E. Opening and Evaluation of Bids

51.	26.1	<p>The Bid opening shall take place at:</p> <p>Street address: FPCCI Capital House Building/Plot No Muave Area Islamabad Floor/Room No: 1st City/Town: Islamabad</p>
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		<p>Country: Pakistan Day : Wednesday Date: September 24, 2025 Time : 4 PM Further the attendance will also be marked through e-PADS.</p>
52.	27.4	<p>Add the following sub-clause after 27.3</p> <p>Bidders and their respective agents, manufacturers/suppliers, representatives and anyone else on behalf of the Bidder will not unsolicited communicate or attempt to communicate directly or indirectly with the Procuring Agency including its employees, directors, officers or representatives during any part of the Competitive Bidding Process, except as expressly directed or permitted by the Procuring Agency.</p> <p>Bidders will also not engage in any form of political or other lobbying whatsoever with respect to their Bids, or otherwise attempt to influence the outcome of the Competitive Bidding Process. In the event of any such communications or lobbying, Procuring Agency may at any time reject the Bid submitted by that Bidder without further consideration.</p> <p>Further, Anonymous Communications will invariably be destroyed by their recipient and no action of any kind will be taken on them, nor any notice be taken of their contents.</p>
53..	28.5	<p>Add the following sub-clause after 28.4</p> <p>If a Bidder does not provide clarifications of its Bid by the date and time set in the Procuring Agency's request for clarification, its Bid may be rejected.</p>
54.	31.1	<p>Add the following after 31.1 (d)</p> <p>(e) If there is discrepancy between the quantities of item mentioned in the Bidding Document and quoted by the Supplier/Contractor in his bid, the quantity mentioned in the Bidding/Tender Document shall prevail and total price shall be corrected accordingly.</p>
55.	32.2	<p>The currency that shall be used for Bid evaluation and comparison purposes is: PKR</p> <p>The source of exchange rate shall be: TT&OD Selling rate issued by National Bank of Pakistan.</p>

		The date of exchange rate shall be: Date of bid opening.
56.	33.5	<p>The clause may be deleted and replaced as under: In evaluating the Bidders, the evaluation committee will, in addition to the Bid price quoted in accordance with BDS Clause-35, take account of the following</p> <p>Price adjustment for deviation in delivery schedule</p> <p>For Bids indicating delivery before specified days set out in Form-4 of Section-VI: Standard Forms, no credit will be given in this evaluation.</p> <p>Bids indicating delivery later than specified days set out in Form-4 of Section-VI: Standard Forms shall be adjusted in this evaluation by adding a factor of 0.05% of the Discounted Corrected Total Bid Price for each Calendar Day of the delivery later than the specified days. Bids indicating delivery beyond 30 days later than specified days set out in Form-4 of Section-VI: Standard Forms shall not be considered and rejected as non-responsive.</p>
59.	35.1	<p>Evaluation Techniques</p> <p>Least Cost Based Selection (LCBS) After meeting the requirements of eligibility, qualification and substantial responsiveness, the bid in compliance with all the mandatory (technical) specifications/requirements and/or requisite quality threshold (if any), and having lowest evaluated cost (or financial proposal) shall be considered highest ranked bid.</p>
60.	35.2	Not Applicable
F. Award of Contract		
61.	40.1	<p>Percentage of increase or decrease in the quantity of Goods shall not exceed 15%.</p> <p>This increase or decrease in quantity is different than Repeat Order which can be placed after award of contract.</p>
62.	43.1	The Performance Security (or guarantee) shall be 10 percent of the Contract Price.

63.	43.2	<p>Delete 43.2 (b), (c), (d) and replace it with the following:</p> <p>The Supplier shall provide a Performance Security in the prescribed Form annexed to these Documents in the form of Guarantee from any Scheduled Bank in Pakistan</p> <p>The cost of complying with the requirements of this Sub-Clause shall be borne by the Supplier.</p>
64.	44.1	Not Applicable.
65.	44.2	Not Applicable.
66.	44.3	<p>Add the following sub-clause after Clause-44.2</p> <p>The Advance Payment Guarantee shall be progressively reduced by the amount paid by the Supplier as indicated in Interim Payment Certificates issued in accordance with this Clause.</p> <p>The advance payment shall not be subject to retention.</p>
67.	45.1	Arbitrator shall be appointed by mutual consent of the both parties.

G. Review of Procurement Decisions

69.	49.1	<p>The clause is augmented with the following text:-</p> <p>“</p> <p><i>iv. And submission of false (or) hiding information on Beneficial Ownership Declaration Performa required S.R.O. 152(I)/2022”</i></p>
70	49.10	<p>The Address of PPRA to submit a copy of grievance:</p> <p>Review Petition Committee Authority, Public Procurement Regulatory Authority 1st Floor, G-5/2, Islamabad, Pakistan Tel: +92-51-9202254</p>

