

10th FPCCI
ACHIEVEMENT
AWARDS



e Souvenir

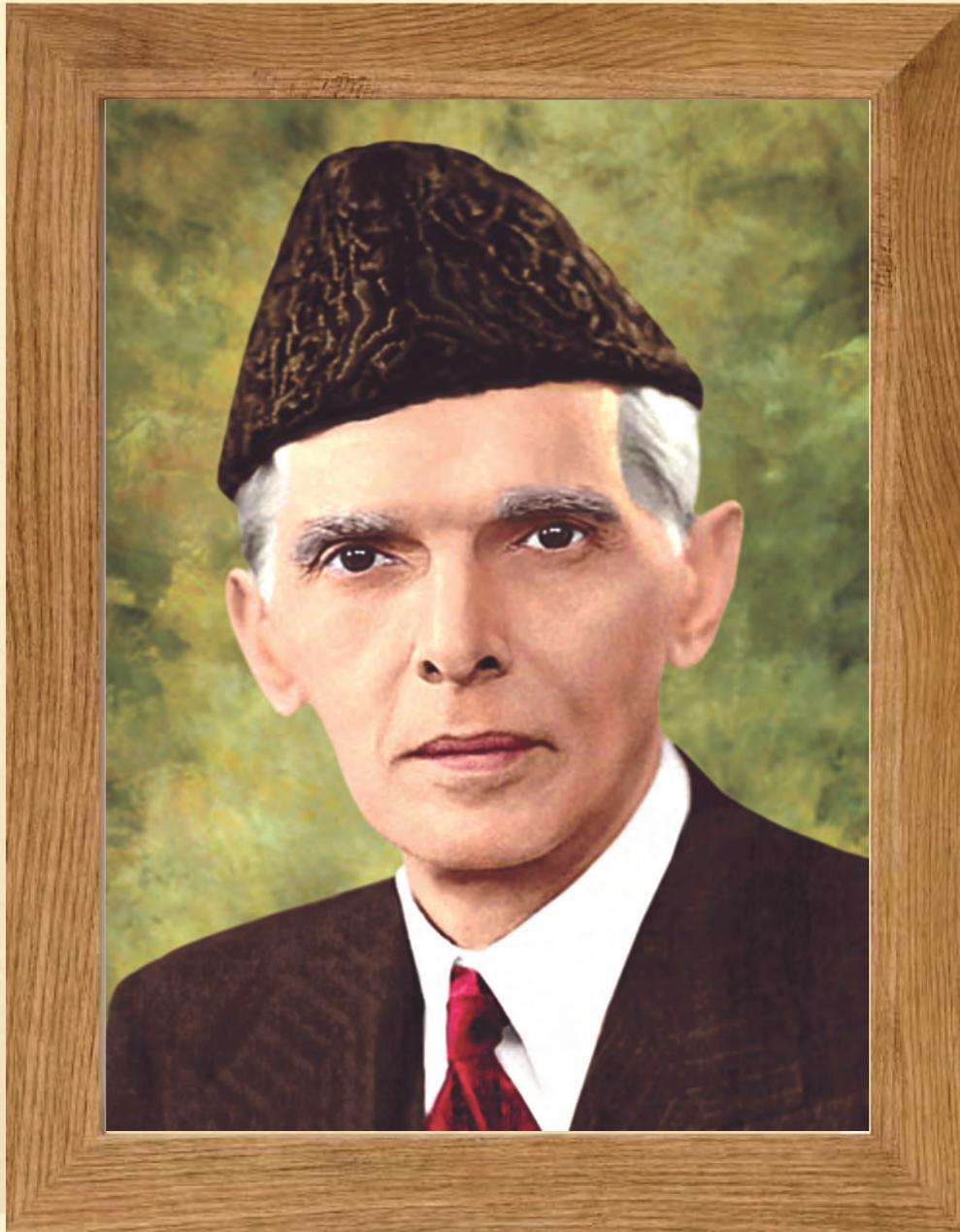
THE FEDERATION OF PAKISTAN
CHAMBERS OF COMMERCE & INDUSTRY

وفاق ایوان ہائے تجارت و صنعت - پاکستان





FATHER OF THE NATION



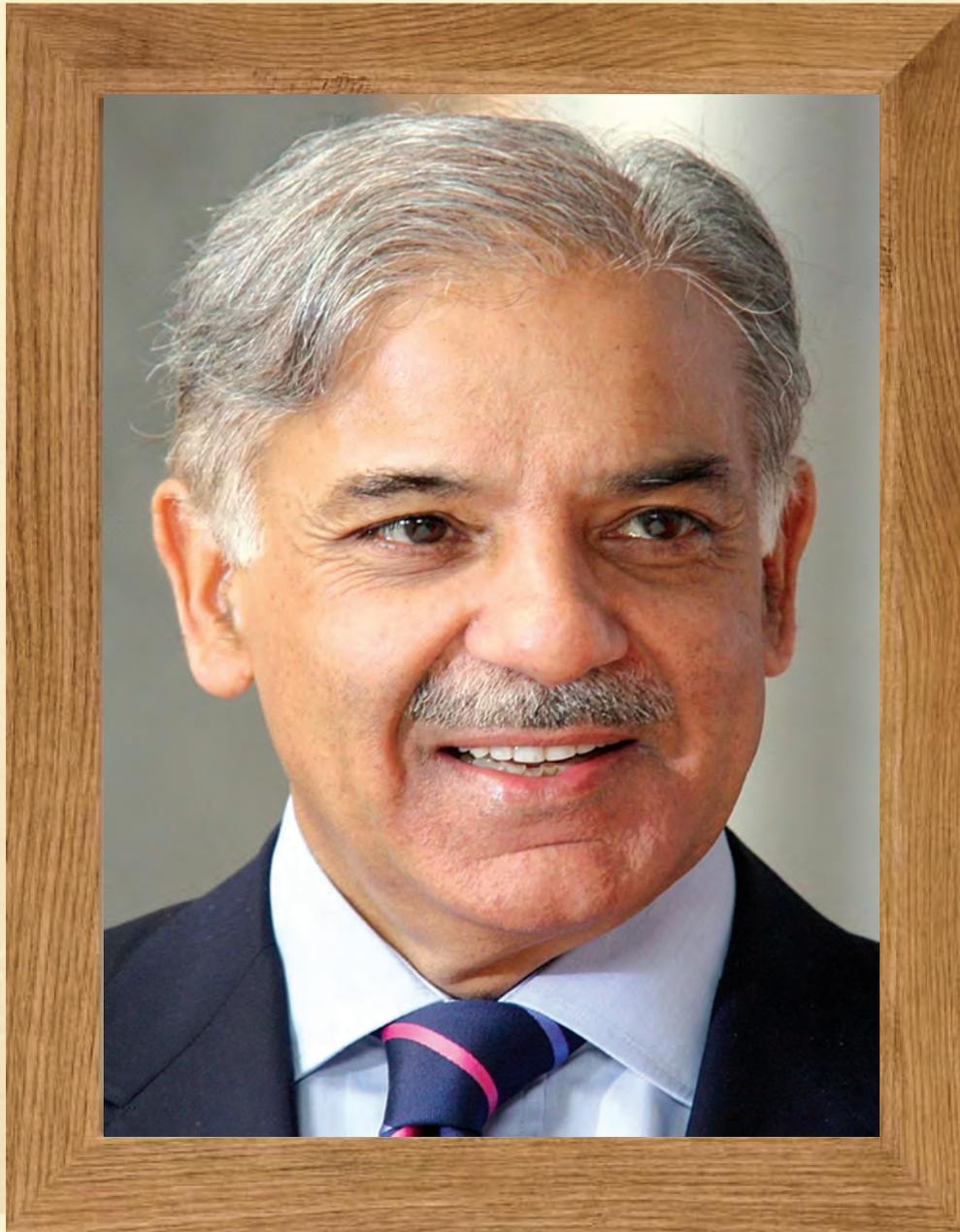
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Islamic Republic of Pakistan



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CHAIRMAN
Senate of Pakistan



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The Federation of Pakistan
Chambers of Commerce & Industry



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SENIOR VICE PRESIDENT
The Federation of Pakistan
Chambers of Commerce & Industry



Mr. Muhammad Suleman Chawla

VICE PRESIDENTS

The Federation of Pakistan Chambers of Commerce & Industry



Mr. Shabbir Hassan Mansha Churra



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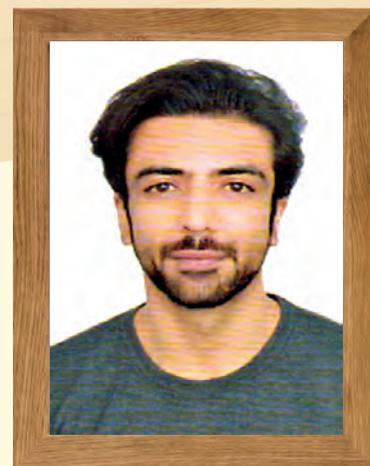
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Mr. Shaukat Ali Omerson



Qazi Muhammad Akbar



Mr. Umar Masood ur Rehman

VICE PRESIDENTS

The Federation of Pakistan Chambers of Commerce & Industry



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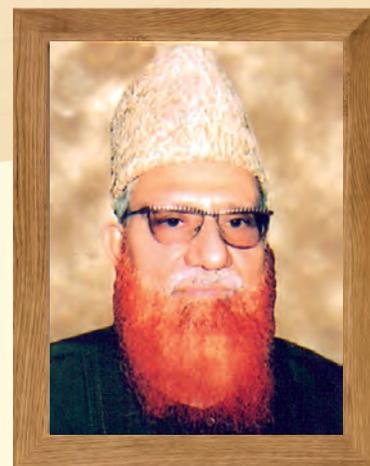
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MEMBER



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10TH FPCCI ACHIEVEMENT AWARDS,

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FPCCI REGIONAL OFFICE LAHORE
MEMBER



MR. ATHER SULTAN CHAWLA
FORMER VICE PRESIDENT FPCCI
MEMBER



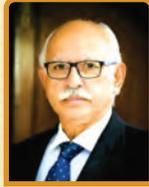
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PROMINENT MEMBER FPCCI
MEMBER



MR. ZAFAR MAHMOOD
PROMINENT MEMBER FPCCI
MEMBER



BRIG IFTIKHAR OPEL, SI (M), RETD
SECRETARY GENERAL FPCCI
MEMBER



MR. AMJAD QURESHI
ADDL. SECRETARY GENERAL FPCCI
SECRETARY

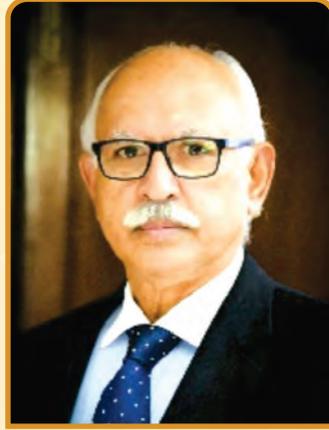


MS. MAHREEN A. RAZZAK
DIRECTOR FPCCI
COORDINATOR



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Amber Fatima
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Engr. Khalid Haider
Regional Secretary
Regional Office, Peshawar



Manzoor Ahmed Khokhar
Regional Secretary
Regional Office, Quetta

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The Federation of Pakistan Chambers of Commerce & Industry

(The apex body representing Country's Trade, Industry & Service Sectors)

BRIEF PROFILE

ROLE OF FPCCI

Since its inception in 1950, the FPCCI has advocated and voiced the collective opinion, concern and aspiration of the private sector and offered helpful advice and solid assistance to the Government in its efforts to promote exports, encourage foreign investment and stimulate economic activities in the country. The FPCCI has its fingers on the pulse of the economy and serves as a bridge between the private sector and the Government.

The FPCCI is playing an active role in promoting economic activities as well as identifying problems of trade, industry, services, investments, environment and safeguarding the interest of the private sector through constant dialogue with the Government.

OFFICE BEARERS FOR THE YEAR 2022

1	Mr. Irfan Iqbal Sheikh	President
2	Mr. Muhammad Suleman Chawla	Sr. Vice President
3	Mr. Shabbir Hassan Mansha	Vice President
4	Mr. Muhammad Nadeem Qureshi	Vice President
5	Engr. M. A. Jabbar	Vice President
6	Mr. Shaukat Ali Omerson	Vice President
7	Qazi Muhammad Akbar	Vice President
8	Mr. Umar Masood ur Rehman	Vice President
9	Mr. Amin Ullah Baig	Vice President
10	Mr. Jamal ud Din	Vice President
11	Ms. Riffat Malik	Vice President
12	Mr. Mohsin Maqbool Sheikh	Vice President
13	Haji Muhammad Yaqoob	Vice President

COMMITTEES / COUNCILS

The activities of FPCCI are conducted through following Committees / Councils:

- Executive Committee
- General Body
- Business Councils & Joint Chambers of Commerce
- Standing Committees
- Pakistan Shippers Council
- Pakistan National Committees on CACCI, ECO CCI, SAARC CCI, Islamic CCI, D-8 CCI, Commonwealth, SCO Business Council.
- Budget Advisory Council.
- FPCCI Specialized Committee on Budget
- FPCCI Specialized Committee on CPEC
- FPCCI Specialized Committee on Broadening of Tax
- FPCCI Specialized Committee on FBRAffairs

FOREIGN AFFILIATIONS

1. Confederation of Asia Pacific Chambers of Commerce & Industry (CACCI)
2. Islamic Chamber of Commerce, Industry & Agriculture (ICCIA).
3. ECO Chamber of Commerce & Industry (ECO CCI)
4. SAARC Chamber of Commerce & Industry (SAARC CCI)
5. D-8 Chambers of Commerce & Industry (D8 CCI)
6. SCO Business Council (SCO-BC)
7. Commonwealth Business Council (CBC)

MEMBERSHIPS

FPCCI has under its umbrella, 252 Trade Bodies (66 Chambers of Commerce and Industry, 24 Women's Chambers of Commerce & Industry, 12 Chambers of Small Traders, 4 Joint Chambers of Commerce & Industry, 146 all Pakistan Associations, representing Industry, Trade and Service sectors).

ACTIVITIES

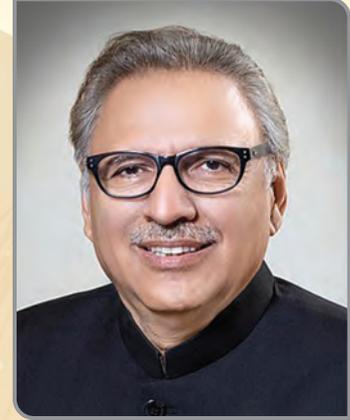
The FPCCI performs a number of economic activities and functions on National and International level, which are summarized as under:

1. Organize general and specialized business & investment delegations to foreign countries.
2. Organize Pakistan's participation in international fairs & exhibitions and local exhibitions.
3. Maintaining constant liaison with Pakistan Diplomatic Missions and Commercial Sections abroad.
4. Exchanging information relating to trade, industry and economy with foreign Chambers and Institutions.
5. Encourage and infuse competition among leading exporters of the country by giving them Export Awards every year.
6. To encourage economy and socio-economic activities, FPCCI organize Achievement Awards.
7. FPCCI Brand Awards.
8. Present Policy advice to the Government.
9. Mediating in the resolution of commercial disputes between the Pakistani and foreign businessmen.
10. Organize Joint Business Councils meetings with foreign Counterparts.
11. Participate in JMC & JEC.
12. Organize B2B meetings.
13. Conduct Research & Development activities on economic issues.
14. Participate in Business & Economic Forums.

SECRETARIAT

In order to perform the above functions, there is a Secretariat, which has different Departments and Staff. The Secretariat is headed by the Secretary General.

Message



Dr. Arif Alvi
President
Islamic Republic of Pakistan

I am pleased to learn that the Federation of Pakistan Chambers of Commerce and Industry (FPCCI) is organizing its 10th FPCCI Achievement Awards to acknowledge the contributions of leading persons and organizations. Such awards help encourage businessmen of Pakistan and honour high achievers who have played an important role for promoting trade, business and industry in the country. It also motivates private entrepreneurs to play a more vital role in national development.

As we are aware that the private sector plays a key role in the growth and development of the national economy and helps ensure that policies are broad-based and are owned by private entrepreneurs. Such ownership is needed to prevent unnecessary reversal of policies.

I greatly appreciate FPCCI for its endeavors to promote activities relating to trade, business and industry in the country. I hope that it will not only continue these laudable activities but also step them up.

I am confident that the conferment of these awards and public recognition of high achievers would motivate enthusiastic individuals and organizations to explore their creativity and skill and propel them to achieve even higher goals.

I would like to appreciate again the efforts of FPCCI President, Mr. Irfan Iqbal Sheikh and other office bearers for holding such an event. I congratulate all the award winners and wish them success in the future.

Message

I am very happy to note that the Federation of Pakistan Chambers of Commerce and Industry is recognising the talented individuals and enterprises for their hard work and dedication. The FPCCI's 10th Achievement Awards are an acknowledgement your contributions and are also a source of pride and credibility. Recognising the hard work of people always encourages others to work with more dedication to achieve more success and appreciation.

The FPCCI Awards are an important event for businesses and organisations, where due tribute is paid to outstanding performers and contributors in their fields. Your performance and success also improves Pakistan's image and attracts much needed foreign investment especially by overseas Pakistanis.

I urge you all to keep giving your best with high performing goods and services. May all the achievement award winners continue to shine, and may the rest work harder to achieve this recognition in the following years, InShaAllah!

I wish the FPCCI all the very best. May your efforts continue to shine and contribute to the progress and prosperity of our beloved nation, InShaAllah!

Muhammad Sadiq Sanjrani,



Muhammad Sadiq Sanjrani
Chairman,
Senate of Pakistan

Message



Agha Hassan Baloch
Federal Minister
for
Science & Technology
Islamic Republic of Pakistan

It is heartening to see that the Federation of Pakistan Chambers of Commerce and Industry (FPCCI) is organized its 10th FPCCI Achievement awards to the outstanding performers of the country and also bringing out the Souvenir for the year 2021. FPCCI's event of distribution of achievement award is an occasion to honor star performers, who have toiled hard and rendered invaluable services to Pakistan by innovation and inventions and improving the image and earning foreign exchange for the country.

Innovation and technological advancement has historically proven to be the primary cause of economic prosperity of all nations. Unfortunately, Pakistan is behind the other countries in innovation, modernization, technological advancement, prosperity and economic growth during the recent decades. In this context, there is an urgent need to bring fundamental changes in our approaches and attitude. There have to be a firm commitment from top to bottom which should be a shared objective of the entire nation; there is a need to pursue an integrated approach wherein public and private sector work as partners to facilitate and promote an innovative and modern culture.

I expect that the achievement awards can serve to cultivate a healthy competition in all sectors of economy to encourage quality, high standards and a firm commitment to improve productivity, harness new markets and meet the international challenges. These excellent performers must be complemented and their services lauded for their dedication and hard work.

In last, I would like to congratulate all the award winners and wish them the best for the future.

Message



I am pleased to know that the Federation of Pakistan Chambers of Commerce and Industry (FPCCI) is organizing Or FPCCI 'Achievement Awards' to acknowledge the leading individuals and organizations of Pakistan in recognition of their contribution to the society for the purpose accelerating socio-economic development of the country in 2021.

In the era of globalization and competitiveness, where the success of nations depends upon new ideas, creative plans, innovations and inventions, these Awards will serve to cultivate a healthy competition in all sectors of the economy to encourage quality, high standards and a firm commitment to improved productivity. By learning from the example of successful individual and organization. new individuals and organization will also be encouraged to take bold initiatives and win a seal of approval from the apex body.

On this occasion, I congratulate FPCCI on its devotion and sincere efforts to promote talent of the country. I also extend my heartiest felicitations to all Award Winners on their outstanding performance and contribution in economic development of the country.

I hope that these individuals and organizations will continue their efforts for the prosperity of Pakistan.



Muhammad Baligh Ur Rehman
Governor
Punjab

Message



It is a matter of great satisfaction that the Federation of Pakistan Chambers of Commerce and Industry (FPCCI) is going to conduct 10th FPCCI Achievement Awards for acknowledging the organizations and individuals for their distinguished services in the field of business and industry.

The FPCCI has always played a key character in enhancing business and industrial activities and always comes up as an effective entity to help Government in forming better business policies. I am confident in writing that the FPCCI, having active representation of almost all the business and industrial sectors of the country, possesses utmost significance in strengthening of national economy. The existing local and global challenges to our economy demand that the Government and private sector should come closer and form practicable and efficient short, mid and long term economic policies for a sustainable economic growth.



**Muhammad Kamran
Khan Tessori**
Governor Sindh

I greatly value initiative of the FPCCI of holding this mega award event, which undoubtedly, would greatly encourage the people who work harder. I would like to congratulate all the recipients of this award, and pray for their more accomplishments ahead. Certainly, it would inspire other people in the field as well and develop a healthy competitive environment to make more efforts for the next year's award.

I once again congratulate everyone in FPCCI for arranging this august event and wish them successes galore in their future endeavors.

Message



The Federation of Pakistan Chambers of Commerce & Industry (FPCCI) is organizing the 10th FPCCI Achievement Awards to recognize the outstanding achievements of individuals and firms for enhancing the insignia of Pakistan.

As we know that, in knowledge drive global culture and human development, progressive nations atheistically search for new ideas, people, talents creative plans innovative methods to renovate the old and obsolete systems and infrastructure with new passion and ambitions for a better future. In the era of globalization and economic integration the issues of socio-economic development is one of the category of FPCCI's achievements awards.

Despite all challenges like infrastructure, lack of knowledge creating activities and educational and health backwardness, our people arc still competitive in marketing their talent in reaching international markets and I commend them on this achievement.

On this occasion, I also applaud the role of FPCCI in promoting technology, export, economic growth, and assisting traders and industrialist in addressing the new challenges being faced in the sphere of international market.

I believe that this event will play a role to boost the confidence of people in marketing their activities. Every successful nation always wants the quick convergence of the country, which is possible only in that condition when countries adopt export led growth and investment-led growth policies for competitiveness, diversification and value addition.

I am confident that this event will open up a new vista of fresh opportunities and greatly help in promoting true image of Pakistan, which need bareness at significant level.

I congratulate to all valiant winners for their dedicated efforts which are highly admirable and it is my conviction that our people will perform better in future too to accelerate the progress of Pakistan's economy which is the need of the time. I congratulate all the awardees, and convey my best wishes to the organizers for the success of the ceremony.



Syed Murad Ali Shah
Chief Minister
Sindh

Message



I am pleased to know that the Federation of Pakistan Chambers of Commerce and Industry (FPCCI) is holding its 10th achievement awards ceremony in recognition of the services of individuals and organizations of Pakistan.

I hope that FPCCI's award plays a crucial role in promoting the competitiveness in all fields and enhancing the confidence of individuals and organizations to recognize their talent.

As you know, such events provide a good opportunity to the individuals and organizations to analyze emerging trends of the global market and devise new strategies for augmentation and diversification of economy of Pakistan. Moreover, it is a need to hour that government should also strive to promote the competitive culture and motivate the individuals and organization by providing the necessary facilities and support. For the diversification of structure of Pakistan's economy and socio-economic development. We need knowledge, networks, innovation, competition and information which is possible when we recognize their service. The promotion of research and development activities in all sectors can also help in achieving the status of developed country.

I hope that FPCCI will continue this event in days to come. On this occasion, I congratulate FPCCI on its devotion and sincere efforts to promote talent of the country. I also extend my heartiest felicitations to all Award winners on their outstanding performance and contribution in economic development of country. I hope that these individuals and organization will continue their efforts for the prosperity of Pakistan.



Chaudhry Pervez Elahi
Chief Minister
Punjab

Message



Mr. Aamir Khan

Chairman
Securities and Exchange
Commission of Pakistan
(SECP)

On behalf of the Securities and Exchange Commission of Pakistan (SECP), I would like to convey my heartfelt felicitations to the Federation of Pakistan Chambers of Commerce & Industry (FPCCI) for organizing its 10th Achievement Awards. The passionate efforts and dedication of FPCCI for the promotion of local industry has materially contributed to the socio-economic development of the country.

SECP, as a frontline regulator, is actively working towards creating an enabling environment designed to improve business climate in Pakistan. The reforms led by SECP have not only improved Pakistan's standing in the World Bank's Ease of Doing Business Index, they have also facilitated local businesses to flourish. The progress achieved thus far could not have been possible without the invaluable support provided by the FPCCI and its member trade bodies and industrialists.

Such awards not only acknowledge the efforts of high achievers but also serve as motivation for others to elevate their competitiveness for winning the next time around, and in turn, play a role in the overall growth of economic development of Pakistan. I extend my heartfelt wishes and congratulations to all the winners of Achievement Awards.

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*e-Souvenir compiled by FPCCI's Secretariat under the supervision of Secretary General of FPCCI.
Every effort is made to ensure the correctness of the information given in this Souvenir.
The Federation of Pakistan Chambers of Commerce & Industry (FPCCI), however
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Foreword

The Federation of Pakistan Chambers of Commerce & Industry being the apex representative body of the business community of Pakistan takes pride of initiative to acknowledge the outstanding performances of business entities and individuals in their respective fields through Achievement Awards.

After overwhelming success of the previous events, FPCCI is holding the 10th Edition of "Achievement Awards", as a flagship event which is regularly organized to honor the achievements of enterprises in their respective fields, acclaiming as symbol of prestige and recognition at national and international level. The event has helped Award Winners, in elevating their profile and they enjoy an enhanced repute in all circles.

The performances of award winners and their achievements despite the challenges faced by the business community in Pakistan are highly commendable. This speaks of their dedication, devotion and commitment to their business interests and valuable contribution towards Country's Economy.

I thank my team, Convener and Members of the Awards Committee, the Senior Vice President, Vice Presidents, Coordinators, the Secretary General of FPCCI and his team for their support in organizing this event.

I am confident that this initiative will motivate and encourage others to put in more efforts into their respective areas of interest and come out with outstanding achievements which will not only reward them but will also serve trade and economic interests of the country.

I congratulate all the Award Winners and wish them a continued success in endeavors, with laurels.

IRFAN IQBAL SHEIKH
President



Article

Product Specific preferential treatment- A remodeling of Barter System

By:
Irfan Iqbal Sheikh
President, FPCCI



Competition in the global trading systems has given re-birth to Barter System with different approaches. In contrast to exchanging goods against goods, a remodeling of Barter deals preferential treatment of tariff and taxes on the basis of reciprocity.

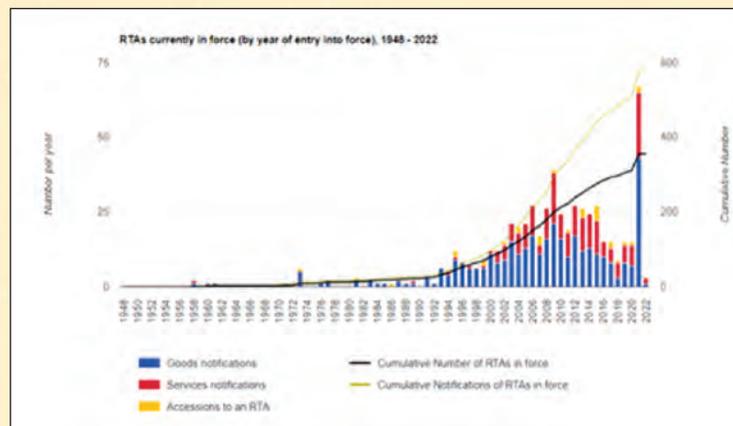
Bartering is an ancient trade strategy of trading goods and services in exchange for other products and services, minus the involvement of money. Bartering benefits all because an individual or a business get the items or services they require. Businesses with limited cash flow can make use of the barter system to get whatever they need. Companies can also barter a service in exchange for a product.

There were many reasons that contributed to the decline of the barter system, one of the main issue was the growing mismatch between the demands of the parties involved and on the other hand the traders also started facing difficulties in storing goods for a longer period as the majority of the goods were perishable in nature.

Nevertheless, the concept of barter system remains the same in the modern economic scenario. That is, products and services are still being exchanged for other products and services. The exchange of money is happening in the form of 'trade credits' instead of settlements in the form of physical currency.

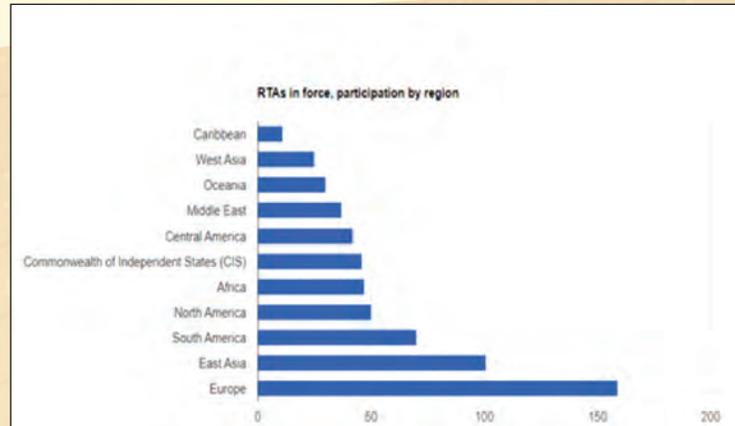
Barter- based economies also require a mutual coincidence of wants between traders. With the advent of Breton Wood, currency is widely accepted and a means of trading tools for exchange of goods and services.

With the creation of World Trade Organizations (WTO), multilateral as well as regional and bilateral trade is in progress. However, the pace of multilateral is slower than regional and bilateral. As of 28th October 2022, total 355 RTAs were in force. These correspond to 581 notifications from WTO members, counting goods, services and accessions separately.





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In contrast to Barter, a free trade is a commerce between countries without government interference and protective duties i.e. an agreement between various countries to trade goods and services without preferences, quotas, tariffs or excise duties. FTAs allow the partners to give each other preferential market access. The line between a PTA and a Free trade area (FTA) may be blurred, as almost any PTA has a main goal of becoming a FTA in accordance with the General Agreement on Tariffs and Trade.

While some observers fear that these arrangements had adverse economic consequences and have eroded the multilateral system that has guided international economic relations during the post-World War II era.

Pakistan has also signed Regional / Bilateral Trade Agreements, Pak-Afghan Transit Trade Agreement, South Asian Free Trade Area, Pak-Malaysia Free Trade Agreement, Pak- China Free Trade Agreement, Pak- Sri Lanka Free Trade Agreement, Pak-Mauritius Preferential Trade Agreements, Pak-Iran Preferential Trade Agreement, Pak-Indonesia Preferential Trade Agreement, Agreement in Goods with Turkey and Pakistan is also negotiating trade agreement with EFTA countries, GCC and Thailand.

Pakistan is also trying to implement Barter Trade mechanism with Iran and Afghanistan, however, in case of Iran two local level chambers, Quetta Chamber from Pakistan and Zahidan Chamber from Iran has been assigned to deal goods and services exchanges at chambers level. But in case of Afghanistan this mechanism is in conceptual level.

Some of the features of this QCCI and ZCCI barter trade mechanism require the customs to introduce a special Good Declaration (GD) code, namely "BT" for Barter Trade in WeBOC to keep track of all such transactions and facilitate accounting of the bartered goods. The QCCI shall open a bank account for domestic payments in Pakistani rupees against the bartered goods. QCCI will further register exporters and importers who intend to avail the facility of Barter Trade with Iran. Export shall be allowed on the basis of a permission letter issued to the exporter by QCCI indicating the quantum and value of the goods to be exported by the concerned exporter. However, prior to grant of permission to an exporter QCCI shall ensure that funds amounting to the value of the export permission are available in the bank account opened by QCCI for barter trade. The QCCI shall make payment to Pakistani exporters in Pak rupees upon



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receiving a confirmation from ZCCI that the goods have received in Iran and vice-versa.

There shall be no liability on the Government of Pakistan resulting from barter trade under agreement. However to meet expenditure arising out of services rendered by the QCCI for trade transaction carried out under Agreement, certain minimum fixed amount of fee shall be charged by QCCI.

There are numerous benefits of adopting a Barter Trade Strategy e.g. bartering allows acquiring the required products and services at a very low marginal cost. This improves the overall profitability of a business. Bartering through a trade exchange is helping in diversifying the customer base. Bartering also helps businesses to overcome challenges of an economic slowdown. Replacing cash purchases with trade credits is helping Barter members to use their working capital more productively and adopting a barter trade strategy allows businesses an opportunity to develop new products and services as barter sales mean more cash-flow.

Under the new era of modernization and extensive use of technology the countries are also following new trend which also considered as the "Product Specific preferential treatment- a remodeling of Barter System".

Keeping in view the individual potential of some products with some countries and regions, the products specific preferential treatment is also in progress.

Recently, Pakistan and Kenya are negotiating product specific FTA to enhance their bilateral trade.

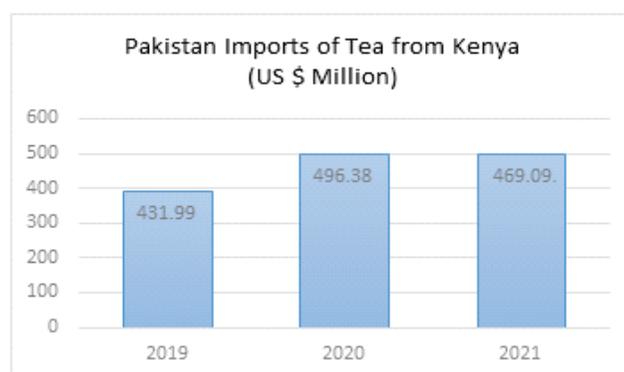
Products that have been trading bilaterally with significant volume are, inter alia, included, Tea, Coffee, Skins and hides, Rice, Pharmaceutical, medical & Surgical Equipment's, Textile, Sports goods and Furniture.

Pakistan is the largest importers of Kenyan tea in fact the number one. It imported tea worth of 469 million dollars out of total US \$ 1192 million export of tea from Kenya. Similarly, Pakistan's Rice shares US \$ 121 million in the total import of US \$ 283 million of total rice import of Kenya, Pharmaceutical products shares US \$ 10.3 million out of total Kenyan pharmaceutical imports of US \$ 776.7 million. Other items that share in Pakistan's export basket for Kenya are textile, furniture, etc. besides export, Pakistani Investors have also entered in the auto, pharmaceutical and textile sectors.





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Top countries importing Kenyan Tea

(US \$ Million)

Sr. No.	Importers	value in 2017	value in 2018	value in 2019	value in 2020	value in 2021
	World	1,424,519	1,370,330	1,113,433	1,224,280	1,192,788
1	Pakistan	592.951	559.866	431.999	496.382	469.099
2	Egypt	168.573	171.888	167.666	147.527	170.266
3	United Kingdom	142.430	136.862	113.837	137.252	110.675
4	United Arab Emirates	99.491	106.723	54.217	61.383	68.520
5	Russian Federation	47.396	48.610	31.753	42.615	48.935
6	Yemen	59.474	46.786	46.582	42.310	42.461
7	Sudan	48.410	43.671	34.973	34.972	35.261
8	Kazakhstan	31.784	28.104	30.357	34.528	32.338
9	Congo, Democratic Republic of the	0	0.059	0.110	0.015	23.737
10	Iran, Islamic Republic of	12.862	19.416	20.298	14.966	19.158

In order to expand export of tea from Kenya that makes Pakistan as the top largest import partner- Kenya is considering to negotiate product specific free trade agreement with Pakistan. However, before negotiation of such FTA both countries particularly Pakistan need to assess that how much revenue loss along with cost of implementation of this FTA will have to be borne by both sides. In case of implementation of such agreement between Pakistan and Kenya, it would be product specific preference that will suggest remodeling of Barter System.



Article

The Import Substitution Strategy of Economic Development

By:

Suleman Chawla
Senior Vice President, FPCCI



There are many reasons to justify the implementation and adoption of an import-substitution policy.

Import substitutions have met obstacles and bottleneck and taken different forms in the experience of various countries.

Import substitution strategies are advised to adopt when the weakening trade deficit which caused a shortage of foreign currency and pressure on reserves due to upward fluctuation of world commodity prices.

Import substitution typically followed by countries (developing countries) or emerging economy to decrease their dependence on industrialized/developed economies. However to implement this strategy, the approach is including tariffs, import quotas, and subsidized government loans.

Almost in all countries particularly developing countries early stages of industrialization are marked by import substitution policies. In an attempt to improve standards of living and to enhance output growth, indigenous industrialization was promoted by putting barriers against foreign competition. Inward industrialization was further assumed to free developing countries from their dependence on industrialized countries and to support efficiency gains based on local technological development.

Import-substitutions strategy has some special characteristics, inter alia, including that it is usually known as the favorable for small/light engineering which are produced for the home market consumption, the market size is small and cannot allow full economy of scale, processing primary-products available or engaged in locally assembled commodities of components imported and most of these substitutions require highly protective policy from foreign competing goods.

The spread of technology has left many countries in the underdeveloped areas with a wider economic gap than ever before. It has played a major role in deteriorating the terms of trade for primary- products. Hence, the spread of technology has had the effect of hurting these countries instead of helping them.

Due to advancement of technology, synthetics have been substituted for primary-product, which means less usage of primary-products in the world market. As a result of this situation, exports of primary-products have been retarded.



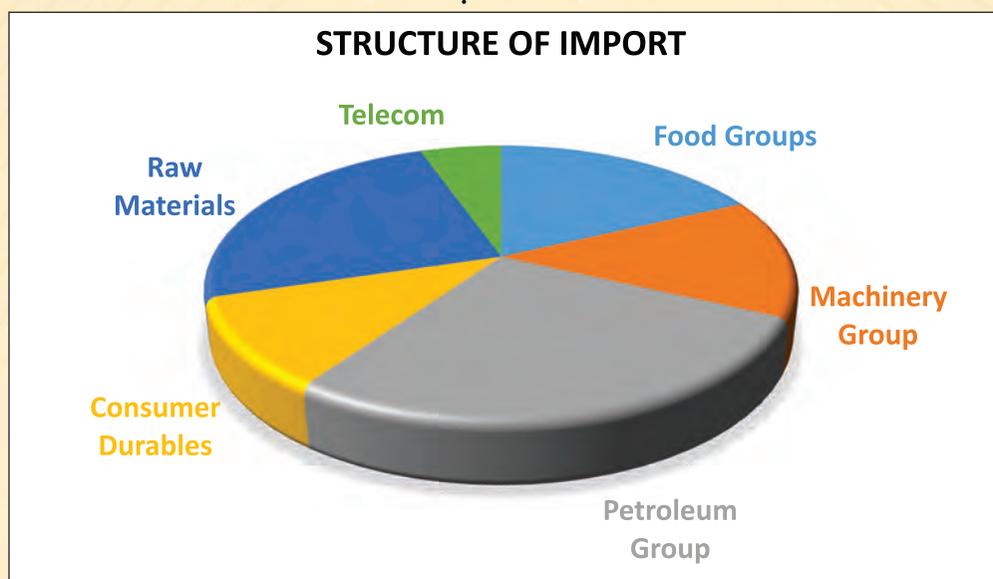
10th FPCCI ACHIEVEMENT AWARDS

The raw materials producer are handicapped in any attempt to make or acquire new Industry and continue to reliance upon primary-products which has been the cause of a widening gap between underdeveloped nations and the advanced, Industrial nations of the world. This gap causes discrepancies in their respective abilities to accumulate capital. Thus there exists an obvious disequilibrium of the Internal Division of Labor.

The impact of technology, the long-run decline in the terms of trade for primary-products, could be presented, as a justification for the desirability of an import-substitution policy. The combination of these arguments builds a strong case for import substitution strategy which could change the present structure of international trade between the rich countries and the emerging and poor nations.

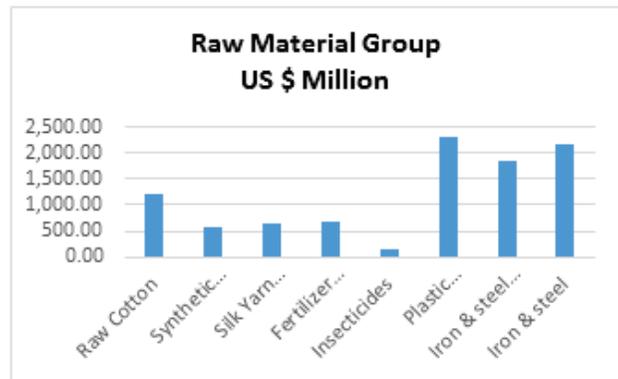
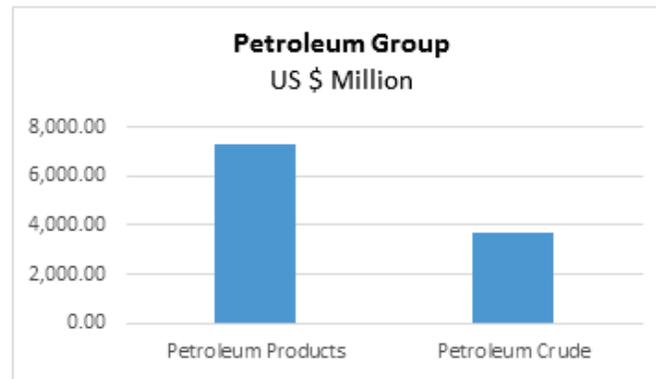
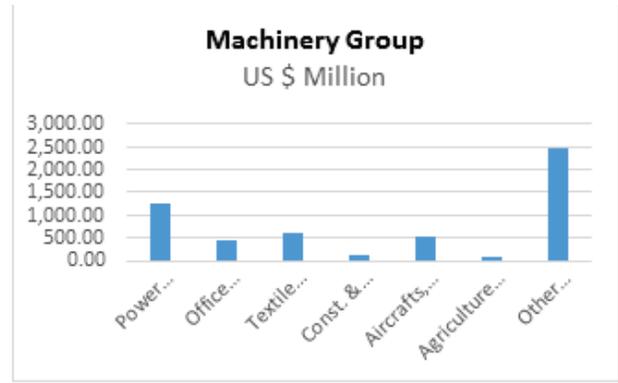
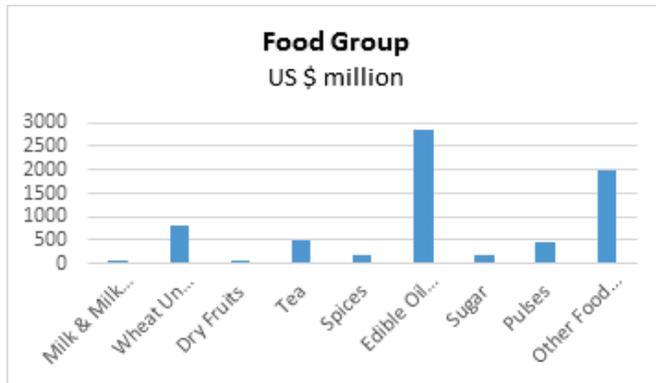
Pakistan needs to follow import substitution Strategy

The above discussion advocate to adopt import substitution policies and strategies under the prevailing economic conditions of Pakistan as external sector of the country is under growing pressure due to high dependence on imports and falling foreign direct investment. A number complaints have been generated on daily basis to finance imports. On the other hands several industries have closed down because of stiff competition from cheaper imports. Huge amount of dollars spend every year on import of consumer items like value added food products, personal care, home appliances and other household items.





10th FCCI ACHIEVEMENT AWARDS



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Article

Information Technology's Potential to Accomplish Exponential Export Growth

By:
Mian Anjum Nisar
Former President FPCCI



Traditionally, Pakistan has been dependent on textiles for the major part of its exports, which has continued to grow steadily, sustained various transitions for the good and still accounts for almost two-thirds of all exports the country makes. However, there is only one industry, at the moment, which is poised, positioned and has tangibly demonstrated the potential for exponential growth over the last couple of years, i.e. Information Technology and Information Technology-enabled Services (ITeS) Industry.

As per the latest and official trade statistics, Pakistan IT industry has posted a growth of 87 percent over the past two years collectively and has reached \$2.615 billion in FY22 from \$1.4 billion in FY20. However, the projection for FY22 by the ministry of information & telecom was \$3.5 billion and industry leaders were expecting \$3.12 billion. There was a concrete rationale behind such optimism.

Projection for FY22 IT exports by the Ministry of Information & Telecom (MoIT) was \$3.5 billion and projection by industry leaders was \$3.12 billion.

Firstly, during the peak of covid-19, Pakistan never experienced the total shut down like many other regional, sub-regional and other competing economies having substantive shares of freelancing, business process outsourcing (BPO) industry and IT exports to North America and Europe. It meant transfer of contracts or sub-contracting for Pakistani IT companies.

Secondly, covid-19 boosted the global demand for cheap and abundant supply of skilled workforce in IT and Pakistan could fill the gap in a way that proved to be cost-competitive and centered around Micro, Small and Medium Enterprises (MSMEs) or home-based freelancers.

Thirdly, Pakistani authorities and banks woke up, for the first time, to the growing demand from the IT industry to acknowledge and enable the inclusion of MSMEs and freelancers into financial and taxation system. That allowed more incomes to be remitted back to the country instead of being parked outside or brought through informal channels.

There has been some avoidable yet glaring mismanagement in the policymaking circles that barred the country from realizing its full potential in IT exports during FY22; and, that is not only limited to ministry of IT alone. There were a few matters that demanded various ministries and institutions to work cross-functionally, i.e. IT, finance, revenue, PSEB and SBP.



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To top it all, the government abruptly withdrew tax exemption to IT industry. It created panic, distrust, recalculation of contracts and disrupted the planned investments in the industry by the family-owned conglomerates looking for diversification. It was not needed and resulted in the drop in year-on-year export growth rate from 47 percent in FY21 to 24 percent in FY22. That lost opportunity of \$500 million was precious for foreign exchange reserves, rupee-dollar parity, management of current account deficit (CAD), employment generation and, in some cases, sustenance for the budding freelancers.

So, what can be done on policy front now as the industry finds itself in a freelancing and outsourcing boom which is not yet over: (i) reverse the tax credit regime and immediately reinstate tax holiday for IT industry till 2025 (ii) allow at least 50 percent of the export remittances to be remitted out by IT companies registered with Pakistan Software Export Board (PSEB) through banking channels without meddling of the central bank (iii) reintroduce flat 5 percent cash reward on export remittances, instead of a growth-based, multi-layered approach (iv) provide incentives offered by Special Technology Zones Authority (STZA) to the existing IT companies – exponential growth needs expansions as much as new entrants (v) allow exporters and freelancers to park their earnings in foreign exchange in Roshan Digital Accounts (RDAs) to incentivize the remittances (vi) SBP should introduce a short-term and dedicated export finance scheme (EFS) at a discount of 500 bps to the policy rate, i.e. at 10 percent (vii) all IT equipment including laptops should be made duty-free and made available on interest-free repayments; instead of distributing them free.

All the IT industry needs is a facilitative, consistent and internationally-aligned policy framework. No mega investments by the government, no external loans, no taxpayers' money and no governmental favors to the blue-eyed.

It is a question of an additional one billion dollars in FY23 and up to an additional \$15 billion by FY30. Pakistan produces twenty five thousand IT graduates a year and attaining these numbers mean not only absorbing new graduates into high-paying jobs, but also offering employment to the unemployed IT workforce. They are skilled, energetic and can bring buoyancy to the economy.



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ACHIEVEMENT AWARDS, PLATINUM CATEGORY

- 1. HAMDARD LABORATORIES (WAQF) PAKISTAN**
15TH FLOOR, BEHRIA TOWN TOWER
TARIQ ROAD
KARACHI
T: 021-38244000
E: ho@hamdard.com.pk
W: www.hamdard.com.pk

Export Marketing
(Syrup Rooh Afza & Herbal Products)
- 2. K&N'S FOODS (PVT) LIMITED**
K&N'S CENTRE, 160 BANGLORE TOWN
SHARA-E-FAISAL
KARACHI
T: 021-34533623-27
E: contact@KandNs.com

Frozen Food Products (Poultry)
- 3. PAK ARAB REFINERY LIMITED (PARCO)**
PARCO CORPORATE HEADQUATERS,
KORANGI CREEK ROAD,
KARACHI
T: 021-35090158/35090684
E: salmanzakir@parco.com.pk
W: www.parco.com.pk

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- 4. M. Y BARI MILLS PVT LTD.**
D/133, TEXTILE AVENUE, SITE
KARACHI
T: 021-32567424
E: nabeel.bari@barimills.com
W: www.barimills.com.pk

Contribution to National Economy
(Textile & Terry Products)
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Suit # A 603, 6TH FLOOR
SAIMA TRADE TOWER
I.I. CHUNDRIGAR ROAD
KARACHI
T: 021-32626322
E: nitrading7777@gmail.com

Customs, Clearing & e-Facilitation
Services
- 6. YUM GROUP OF RESTAURANTS**
1-T GULBERG -2
LAHORE
T: 042-35759018
E: marketing@yumpakistan.pk
W: www.yumpakistan.pk

Hotel & Restaurant Services



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THE COTTON EXCHANGE
I.I. CHUNDRIGAR ROAD,
KARACHI
T: 021-111225842, 32441211-12
E: kz@baltic.asia
Inspection, Verification, Testing & Certification (Agricultural Sector)
- 8. FB GENETICS (PRIVATE) LIMITED**
77-D/1, FIRST FLOOR LAHORE CENTER
MAIN BOULEVARD
GULBERG, BLOCK D1, GULBERG, III
LAHORE
T: 042-111-005-555
E: info@4bgroup.com
W: www.fourbrothers.com.pk
Plant Biotechnology (Agriculture, Agro-based Products & Research)
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T: 995-617504
E: liaqat@chinargoc.com
W: www.chinargoc.com
Promotion of Pakistan's Industry (Introduction of Chinar Rock-sheet)
- 10. CROWN GROUP**
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OFFICE WING, PARK TOWER, CLIFTON
SHAHRAH-E-FIRDOUSI
KARACHI
T: 021-35836636-37
E: chairman@crown-group.com.pk
W: www.crown-group.com.pk
Promotion of Pakistan's Industry (Motorcycle, Rickshaw & Generator Parts, Tyres & Tubes)
- 11. SONRAJ (PVT) LIMITED**
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KARACHI
T: 021-35877559-60
E: arbaaz.rameez@Sonraj.Com
W: www.sonraj.com
Brands Introduction & Promotion
- 12. MUNIR AND SONS**
STREET NO 19, ABADI MEER MUZAFFAR
HAFIZABAD ROAD, BAGHBANPURA
GUJRANWALA
T: 055-4809010
E: abidmunir0651@gmail.com
Promotion of Steel Sector (Stainless Steel)
- 13. N STARS CORPORATION (PVT) LIMITED**
ST# 2, SIRAJ PARK MOMIN PURA
DAROGAWALA
LAHORE
T: 042-36548825-6
W: www.nstarscorp.com
Promotion of Automobile & Automotive Parts Industry



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- 14. INSTITUTE OF COST AND MANAGEMENT**
ACCOUNTANTS OF PAKISTAN, (ICMA PAKISTAN)
ICMAP PAKISTAN'S HEAD OFFICE, ST-18/C,
ICMAP AVENUE, BLOCK-6, GULSHAN-E-IQBAL
KARACHI
T: 021-99243026, 99243900-2, 99243089
E: asim.khan@icmap.com.pk
W: www.icmainternational.com
- Professional Development &
Corporate Trainings
- 15. COMSATS UNIVERSITY**
ELECTRICAL ENGINEERING DEPARTMENT,
CAST, OFFICE NO. 13, COMSATS UNIVERSITY,
PARK ROAD, TARLAI KALAN
ISLAMABAD
T: 051-9247000-3
E: info@comsats.edu.pk
W: www.comsats.edu.pk
- Education (Electrical Engineering)
- 16. NATIONAL INSTITUTE OF CARDIOVASCULAR DISEASES (NICVD)**
RAFIQUI (H.J.) SHAHEED ROAD,
KARACHI
T: 021-99201271-5
E: abdulnasir.nicvd@gmail.com
W: www.nicvd.org
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W: www.hemanitrading.ae
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- 19. MONTIS (PVT) LTD**
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T: 0300-0662410
E: hr@montis.pk
W: www.montis.pk
- Pharmaceuticals (Health Care Products)
- 20. MARHABA LABORATORIES (PVT) LIMITED**
142- MAIN QUAID-E-AZAM INDUSTRIAL ESTATE
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W: www.marhaba.com.pk
- Pharmaceuticals
(Herbal & Oriental Medicines)



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13 B, BLOCK-6 PECHS
SHAHRAH-E-FAISAL NURSERY
KARACHI
T: 021-34520035-37
E: info@sms-pakistan.com
W: www.sms-pakistan.com.pk
Health Care Services
- 22. INBOX BUSINESS TECHNOLOGIES LIMITED**
5TH FLOOR, DAWOOD CENTER,
M.T. KHAN ROAD, KARACHI
T: 021-111-551-551
E: Hussain.kango@inboxbiz.com
W: www.inboxbiz.com
Information Technology Services
(Technical Collaboration & Partnership -
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ACHIEVEMENT AWARDS, SILVER CATEGORY

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KIU MAIN CAMPUS UNIVERSITY ROAD,
GILGIT-PAKISTAN
T: 5813-960016-17
E: vc@kiu.edu.pk
W: www.kiu.edu.pk
Women Empowerment
(Business Incubation & Freelancing)
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GASEETPURA
FAISALABAD
T: 041-4713501-10
E: aliibrar@masoodtextile.com
W: www.masoodtextile.com
Women Empowerment
- 25. DOHA PROPERTY & BUILDERS**
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PUNJAB MARKET NEAR HBL BANK, G-13/4,
ISLAMABAD
T: 051-2583399
E: abdul.malik9099@gmail.com
W: www.dohaproperty.com
Real Estate Advisory Services,
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- 26. ARIF HABIB COMMODITIES**
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PAKISTAN STOCK EXCHANGE
STOCK EXCHANGE ROAD
KARACHI
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E: ahsanmehanti@arifhabib.com.pk
W: www.arifhabibcommodities.com
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10TH FPCCI ACHIEVEMENT AWARDS

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The background of the entire page is a dark, almost black, field filled with a dense, shimmering pattern of golden-yellow bokeh lights. These lights vary in size and brightness, creating a sparkling, celebratory atmosphere. The lights are most concentrated at the top and bottom edges, with a slightly less dense area in the middle where the text is located.

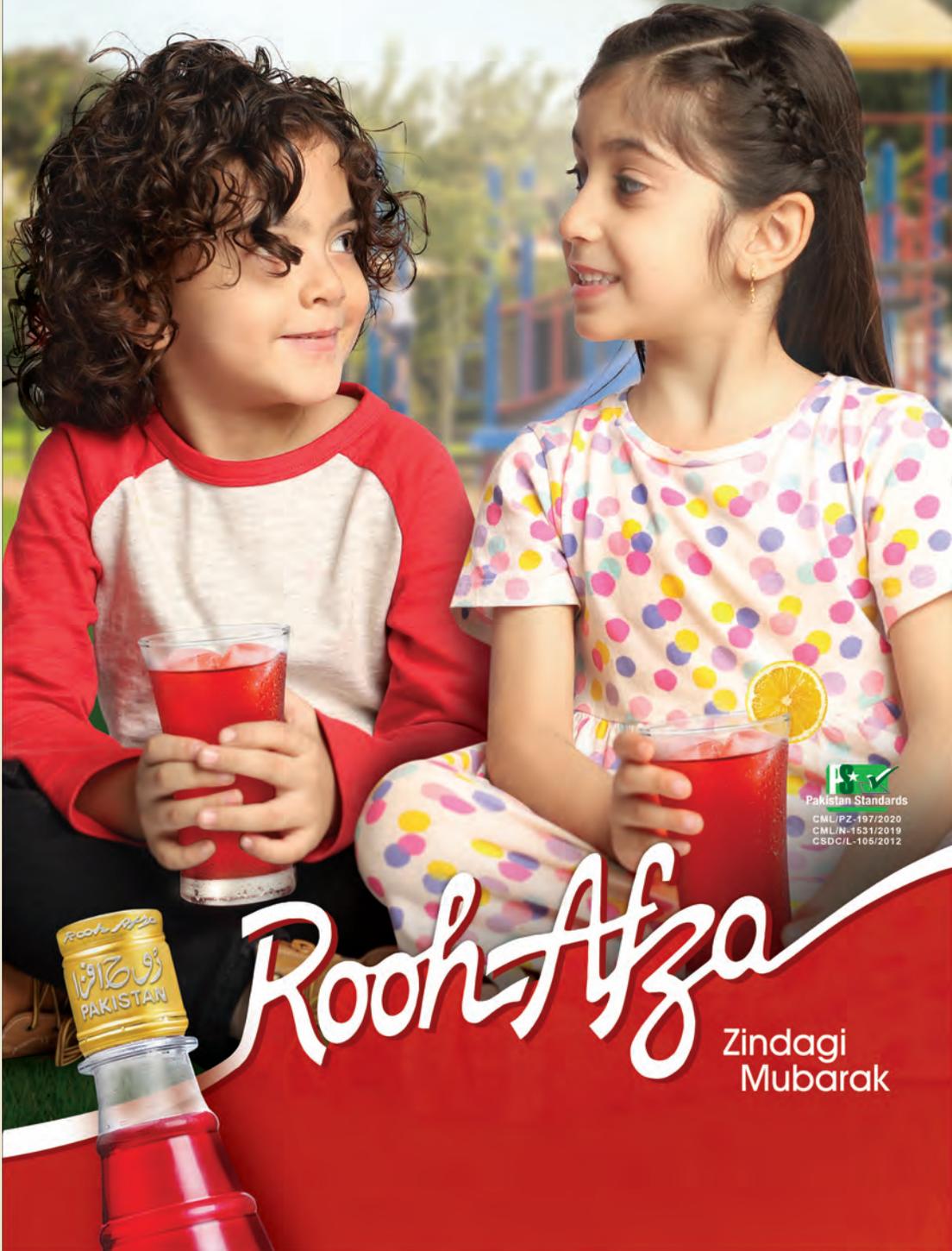
**10th FPCCI
ACHIEVEMENT
AWARDS**

Brief Profile



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Every Moment of Happiness



Pakistan Standards
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CML/N-1531/2019
CSDC/L-105/2012

Rooh Afza

Zindagi
Mubarak



10th FPCCI ACHIEVEMENT AWARDS PLATINUM CATEGORY

HAMDARD LABORATORIES (WAQF) PAKISTAN KARACHI

**Export Marketing
(Syrup Rooh Afza & Herbal Products)**



Hakim Mohammed Said started Hamdard Pakistan in a two-room rented clinic of Tibbi-Unani in 1948. Under his leadership, Hamdard soon became a success story with its respected and well-liked products, especially Rooh Afza syrup and effective Unani medicines. With Allah's help, Shaheed Hakim Mohammed Said's

legacy of national services goes on in the shape of Hamdard Laboratories, Madinat al-Hikmah (City of Education, Science and Culture) and Hamdard Foundation Pakistan, under the guidance and leadership of his daughter, Mrs. Sadia Rashid, Chief Mutawallia, Hamdard Laboratories Pakistan, and President, Hamdard Foundation Pakistan.

Hamdard Pakistan strongly values the significance of research and development in the field of Unani medicine. Shaheed Hakim Mohammed Said revitalized the field by having the WHO recognize alternate medicines. Hamdard remains steadfast in playing a defining role in research and development. Hamdard Pakistan's research department is operated by a team of professional researchers and hakims.

Hamdard Pakistan efficiently manages a comprehensive network of free Hamdard clinics across the country. Moreover, Hamdard offers first-of-its-kind free mobile dispensaries to provide health facilities at patients' doorsteps.

Today Hamdard Pakistan is among the few organizations where women are given equal opportunities to assume leadership roles. A number of women lead their own respective departments at Hamdard.

Hamdard Pakistan plays an important role in the development and promotion of general health, education, and social welfare. Through its philanthropic organization Hamdard Foundation Pakistan, Hamdard Pakistan also operates schools, colleges, and the largest private sector university in the country - Hamdard University (HU), built in Madinat al-Hikmah (City of Education, Science and Culture) - one of the most iconic accomplishments of its founder, Shaheed Hakim Mohammed Said. Hamdard Pakistan strongly believes in serving the people.

Hamdard Pakistan ensures the quality and standard of its products and adheres to the international standards and laws prescribed by ISO and WHO. All of Hamdard's products are duly registered with authorities such as DRAP.

Hamdard Pakistan has a deep relationship with society because of its founder -philanthropist, educationist, and social reformer, Shaheed Hakim Mohammed Said. It spurs the management of Hamdard Pakistan to keep on nurturing and flourishing this Islamic trust as in modern times. Hamdard is not just a corporate entity. It represents a positive mindset and has been a champion of well-being since its inception. The message of the well-being of society is embedded in the core values of Hamdard.



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10th FPCCI ACHIEVEMENT AWARDS PLATINUM CATEGORY

K&N'S FOODS (PVT) LIMITED **KARACHI**

Frozen Food Products (Poultry)

K&N's was established by its Chief Executive, Mr. Khalil Sattar in 1964, then a college student, as a sole proprietorship firm. Today, it is a fully-vertically-integrated poultry enterprise. K&N's is engaged in production activities of grandparent breeding (broiler), layer and broiler parent stock breeding, production of day-old chicks, feed milling, broiler growing, poultry processing and production of ready-to-cook & fully cooked chicken products. K&N's integrated all poultry production activities under one umbrella to ensure food-safety and quality by managing and controlling all stages of production.



K&N's integrated all poultry production activities under one umbrella to ensure food-safety and quality by managing and controlling all stages of production.

In order to expand K&N's horizon to the markets of America, Canada & Europe, K&N's established a processing facility in the United States and commenced commercial operations in the year 2014. Alongside this, K&N's has also set up a Global Sales and Distribution office in Dubai, UAE to expand its operations to foreign markets.

Over the passage of time, K&N's has won numerous awards and gained recognition for selfless and meritorious contributions in developing Pakistan's poultry industry. K&N's has won 'Brands of The Year Award' every year since its inception in 2006; the 'Brands Icon of Pakistan Award' since 2008; the 'Star Brands of Pakistan Award' 2011-2012; and the FPCCI Achievement Award since its inception in 2012.

K&N's is the only Pakistani enterprise to become a Harvard Business School case study – a great honor and achievement not only for the company, but also for the nation. K&N's has been a trend setter and proven to be instrumental in providing help and support in modernizing the entire poultry industry in Pakistan.

Energy Lifeline for the Nation

Growing through Expansions and Acquisitions

Pak-Arab Refinery Ltd. (PARCO) is a successful joint venture between the Government of Pakistan and Emirate of Abu Dhabi.

- Pakistan's most modern refinery (120,000 barrels of crude oil/day)
- Energy lifeline of the country with over 2000 KM pipeline network
- Combined strategic oil storage of about one million metric tons
- Retail network in joint venture with TOTAL of France
- Marketing and nationwide distribution of LPG
- Production and sales of high quality asphalt





10th FPCCI ACHIEVEMENT AWARDS PLATINUM CATEGORY

PAK ARAB REFINERY LIMITED (PARCO) KARACHI

**Contribution to National Economy
(Energy, Petroleum Products,
Infrastructure Development,
Transport & Strategic Logistics)**

PAK-ARAB REFINERY LTD. (PARCO), is a Joint Venture between the Government of Pakistan (60%) and the Emirate of Abu Dhabi (40%), through its Mubadala Investment Company. PARCO's major business activities are Refining, Transportation and Marketing.



PARCO has the most modern refinery in Pakistan having a capacity of 120,000 BPD, over 2000 kms of cross country pipeline network (including its JV subsidiary Pak-Arab Pipeline Company Limited (PAPCO) with a strategic storage of over one million tons, and a rapidly expanding retail network of TOTAL PARCO (TPPL) – a joint venture with TOTAL of France. With the acquisition of Chevron's fuel business in Pakistan, TPPL is now the second largest Oil Marketing Company in the country. PARCO is also marketing nationwide LPG under the brand of Pearl Gas and fuel oil under the brand of Pearl fuels. High quality asphalt is also being marketed as Biturox.

With continued support of the Emirate of Abu Dhabi and Government of Pakistan, PARCO over the years has been able to implement a number of energy projects that have contributed significantly in enhancing the country's economic growth, saving foreign exchange, transferring technology and providing employment.

PARCO's performance is reflected not only in its technical and financial results, but can also be judged by its other achievements and awards e.g. Company has maintained its AAA and A1+ long and short term credit rating by Pakistan Credit Rating Agency (PACRA) for the twenty third year running. The company is amongst the first in Pakistan with three simultaneous international certifications: ISO 9001:2015 (Quality Management System), ISO 14001:2015 (Environmental Management System) and ISO 45001:2018 (Health & Safety Management System). PARCO has also received Environment Excellence Awards for the last several years and is rated among the top 10 organizations in Pakistan for outstanding achievement in Environment Management.

From producing environment friendly products to efficient, world class facilities and infrastructure, building a competent team, and major social initiatives, PARCO is doing its utmost in Providing Energy with Responsibility.



B

**WE ARE
WHAT WE
REPEATEDLY DO.
EXCELLENCE,
THEREFORE,
IS NOT AN ACT
BUT A HABIT.**
-aristotle

**BARI
MILLS**

D-107, Textile Avenue, S.I.T.E., Karachi, 75700. Pakistan

WWW.BARIMILLS.COM.PK



10th FPCCI ACHIEVEMENT AWARDS PLATINUM CATEGORY

M. Y. BARI MILLS (PVT.) LTD. KARACHI

Contribution to National Economy (Textile & Terry Products)

M. Yahya M. Yousuf Bari (Bari Mills) is successfully running its founding company since the last 7 decades, with its commencement in 1944. Being Pakistan's 4th Largest Terry Manufacturer, Bari Mills has always strived towards excellence.



OUR VISION

To provide quality products that exceed the expectations of our esteemed customers, in terms of value, quality and service as well as fulfilling our responsibilities towards being corporate citizens

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OUR VISION

To provide quality products that exceed the expectations of our esteemed customers, in terms of value, quality and service as well as fulfilling our responsibilities towards being corporate citizens

INFRASTRUCTURE

Bari Mills Limited is a state of the art terry products manufacturing plant setup in Karachi Pakistan.

We have dedicated manufacturing facilities for Weaving, Processing and Stitching spread over three units which have their own independent quality teams to ensure all products meet the quality standards of Bari Mills.

Our manufacturing units are equipped with world-class machinery which includes:

- Toyota Air Jet looms.
- Shuttles Machines with Jumbo Jacquard.
- Warping and Sizing Machines.
- High Temperature Dyeing machines.
- Continuous Tumble Dryers.
- Double-Needle Longitudinal Hemming.



Excellence in Logistics

N.I TRADING

CUSTOMS CLEARING, FORWARDING & SHIPPING AGENT (C.H.A.L # 2309)



SERVICES:

- Custom House Brokerage
- Transportation
- General Trading
- Shipping / Freight Forwarding
- Warehousing

**Suite # A-603, Block-A , Saima Trade Tower,
I.I. Chundrigar Road, Karachi**

Tel: +92-21-32626322 , 32626309 , 32213276

nitrading7777@gmail.com



10th FPCCI ACHIEVEMENT AWARDS PLATINUM CATEGORY

N. I. TRADING KARACHI

Customs, Clearing & e-Facilitation Services

I was since 1986 in this business and Specialized Clearing in Home Appliances, Pharmaceutical raw material and Products, Plant & Machineries, Packaging Material, Allopathic and Herbal Medicines, Raw material for cable manufacturing Industries, etc.

IMPORT / EXPORT AND SALES TAX ADVISORY

To facilitate our valued Clients, guide and educate the legal information known before and Import / Export, so that the correct Code and Customs Rule, Harmonized system/ Sales Tax and other relevant legal tax matters at any stage.

KNOWLEDGE IS THE KEY OF SUCCESS

All concern's book like Pakistan Customs Tariff, Merck, Martindale, British Pharmacopoeia, Nomenclature, Books on topic of GAT System, Chemical Dictionaries, Federal Board of Revenue Notification, Rules and General Orders issued time to time for current knowledge, are available in house to facilitate the valued clients when ever and where ever the desired.

SOUND TECHNICAL TEAM

N.I TRADING having a team of dedicated and professionals who are ensure the international quality service standard.

CLIENTS SERVICE DEPARTMENT

Well trained sufficient staff to guide the valued clients on every telephone call at any stage to sort out their problems regarding Classifications. SRO's and status of their pending imported / export consignments clearance.

OPERATION DEPARTMENT

N.I TRADING has experienced and skilled professional staff deputed at Customs House, Air / Sea Port. They are well equipped to expedite the work according to the requirement of valued client. Our operational staff almost works 24/7, so that the clients shipment/clearance can be delivered at their door step in time and safely.



LEADING BRAND OF PAKISTAN'S HOSPITALITY INDUSTRY

YUM GROUP OF RESTAURANTS



YUM Chinese & Thai

Established in 2010, YUM has since become Lahore's most celebrated/distinguished restaurant chain serving gourmet Chinese & Thai cuisine.

Ideally located in the famous/buzzing eating districts of LAHORE, ISLAMABAD & MULTAN. Two outlets in Lahore Gulberg & DHA, one in F7-2 Islamabad & 1 in Gulgasht Multan, YUM restaurants boast an atmosphere that is vibrant, intriguing and inviting. Combining the warmth and charm of a family restaurant with décor that is modern ethnic, YUM offers the perfect setting for families and friends to meet, talk and eat in a comfortable and relaxed atmosphere.

English Tea House

English Tea House is a classic tea shop with a vintage feel offering comfortable food options. Established in 2010, English Tea House, started as a dessert and tea shop in the back yard of Yum.

With its ideal location, two outlets in Lahore Gulberg & DHA, one in F7-2 Islamabad & 1 in Gulgasht Multan. The café boasts an atmosphere that is vibrant, cozy and memorable. Combining the warmth and charm of a family setup with décor that is classic outhouse, ETH offers the perfect setting for families and friends to meet, talk and eat in a comfortable and relaxed atmosphere. ETH offer's Breakfast, Lunch, Afternoon Tea, Dinner and last but not least, a setting for grabbing a coffee with your favorite dessert.



Spice Bazar

The brains behind the group grew up in Lahore and always had a true affection for our traditional cuisine. Finding a space in the market for high-end yet qualitative desi set-up, the idea of Spice Bazaar was incorporated with our location opened in Gulberg 2015 & Dha Ph 6 Lahore in 2020.

Spice Bazaar, a Pakistani dining experience by the YUM group was designed by the renowned hospitality consultant, Masood Ali Khan, Spice Bazaar is a celebration of Pakistani cuisine, comfortable ambiance, five star service and much needed, diversified, quality, Pakistani food.

Chashni Sweets

Chashni was established in 2015. The Niche Art of creating mithai and gifting, while preserving the true essence of the moment, is best served with Chashni. With its well-presented packaging, embedded with the essence of our culture, heritage and traditional taste. Chashni is focused to grantee and provide the satisfaction you deserve. Chashni Sweets puts these claims to test and guarantees every fine bit of it, conserving the confectionary and desserts of South Asia, existing with 13 outlets nationwide.





10th FPCCI ACHIEVEMENT AWARDS PLATINUM CATEGORY

YUM GROUP OF RESTAURANTS LAHORE

Hotel & Restaurant Services

This gives us great pleasure to introduce our group. We are leading restaurant operator in Lahore-Pakistan and currently operating 04 successful Brands by the name of

YUM CHINESE & THAI RESTAURANTS

ENGLISH TEAHOUSE

(Mediterranean & Continental Cuisine) SPICE BAZAAR (Traditional Pakistani Cuisine) CHASHNI THE

SWEET HOUSE (Traditional Sweets)

INDUSTRY'S RECOGNITION & AWARDS

We are pleased to describe here some of our achievements and awards recognized by the industry professionals, in last 6 years we have received consecutive three time awards from WORLD ASSOCIATION OF CHEFS

SOCITIES(WACS) & COLLAGE OF TOURISM & HOTEL MANAGEMENT (COTHM).

Following Awards have been given to these brands:

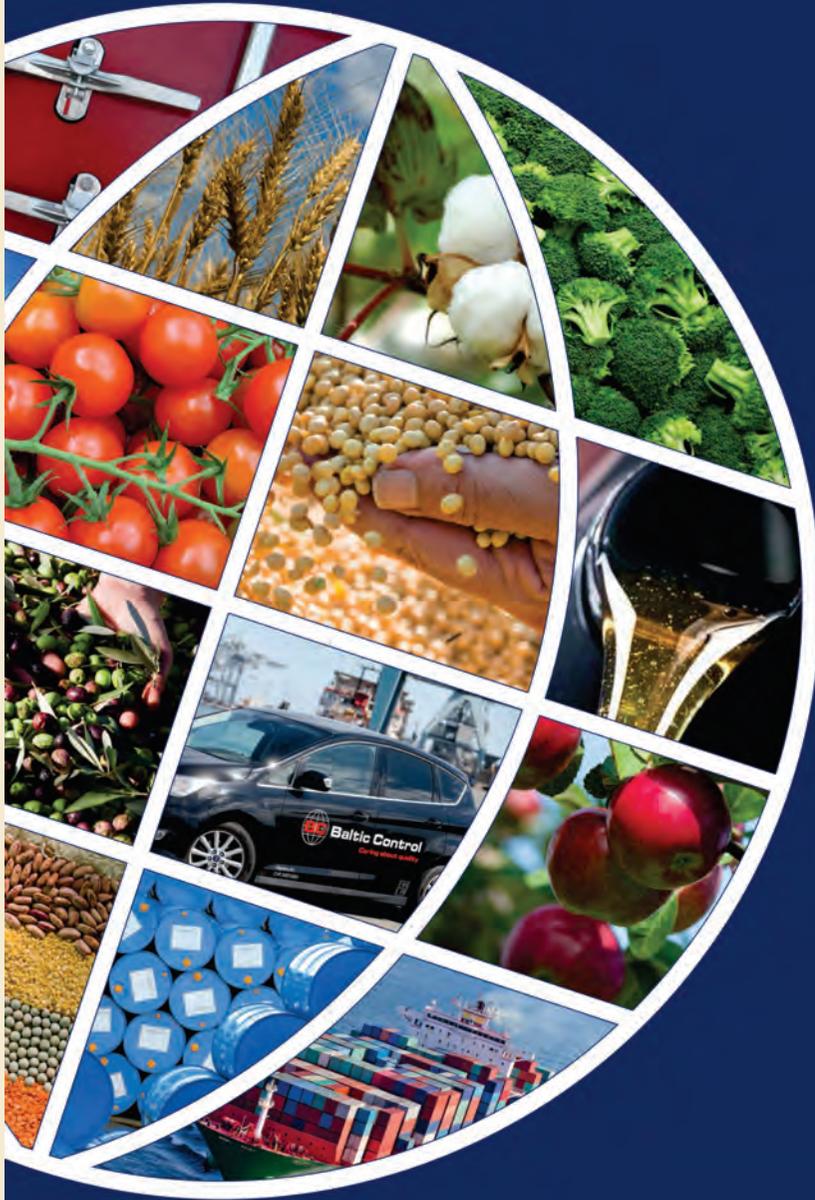
1. Best New Restaurant Award 2009/2010
2. Best Chef of the Year Award 2011
3. Best Training Partner Award 2012/2013
4. Consumer Choice Award 2013 (Best Chinese & Thai Restaurant)
5. Best New Pakistani Restaurant 2015 (Spice Bazaar)
6. Best New Traditional Chain 2015 (Chashni The Sweet House)
7. Trip Advisor Certificate of excellence award (Yum Chinese and Thai, Spice Bazar, English Tea House).
8. ISO 22000 1 2018 Certificate (Chashni Corp.)
9. Certificate of recognition National Culinary Team of Pakistan. (Yum Group of Restaurants 2016-17)
10. Certificate for food and beverage services by Pakistan institute of tourism & hotel management.





Baltic Control Pakistan
Baltic Control

Caring about quality



www.balticcontrol.com
www.bccertification.com



10th FPCCI ACHIEVEMENT AWARDS GOLD CATEGORY

BALTIC CONTROL PAKISTAN **KARACHI**

**Inspection, Verification, Testing &
Certification (Agricultural Sector)**

Baltic Control Pakistan an ISO/IEC 17020:2012 Accredited and also ISO 9001:2008 certified company is dully approved by the Pakistan Standard Quality Control Authority (PSQCA) and also listed with Ministry of National Food Security and Research (Ministry of Food, Agriculture & Livestock (MINFAL)

Department of Plant Protection (DPP) vide SRO No.: 792(1)/2006 Dated:31-Jul-2006. and authorized to conduct Pre-Shipment Inspections of Pesticides, worldwide, being imported into Pakistan.

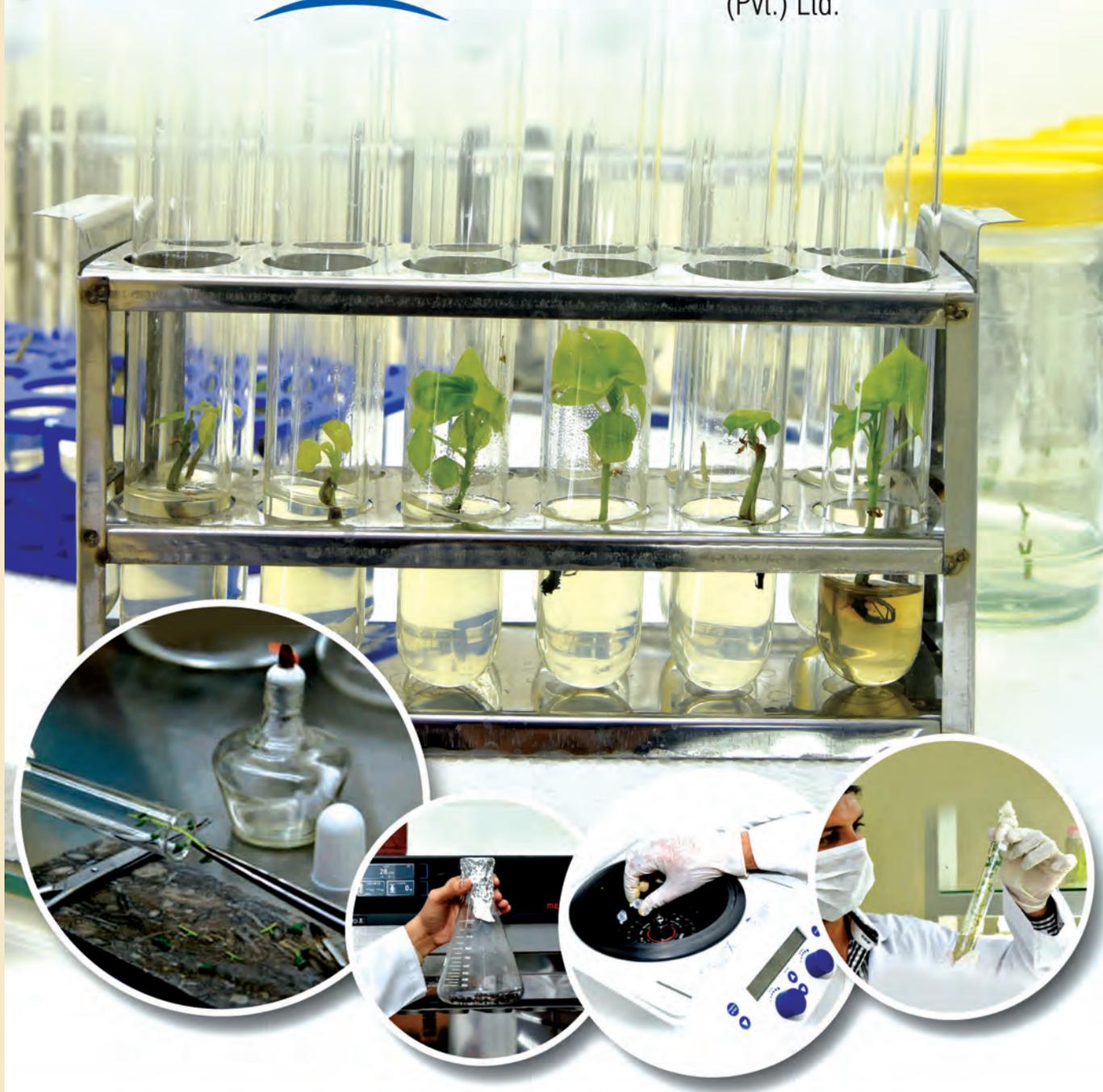
Baltic Control Pakistan is also on the panel of Trading Corporation of Pakistan (TCP) and has performed various inspections for them on many ports, worldwide.





FB Genetics™

(Pvt.) Ltd.



Head Office: 77-D/1, 1st Floor, Lahore Centre, Main Boulevard Gulberg,
Lahore, Pakistan. UAN: +92-42-111-00-55-55, Fax: +92-42-35782610
Labortary Address: 2-KM, off 21-KM, Ferozpur Road Lahore Pakistan.



10th FPCCI ACHIEVEMENT AWARDS GOLD CATEGORY

FB GENETICS (PRIVATE) LIMITED LAHORE

Plant Biotechnology (Agriculture, Agro-based Products & Research)

Introduction

In Pakistan, Agriculture sector plays a strategic role in the process of economic development. It has already made a significant contribution to the economic prosperity of the country. The private sector is playing an important role in developing and put on innovative technologies to increase agriculture productivity. Four Brother Group, Pakistan continuously thriving to provide excellent quality and high productivity under the operations of technically skilled research team.

FB Genetics

FB Genetics is the first agriculture-based biotechnology company in Pakistan. It aims to serve the national agriculture by locally developed genetically modified crops exhibiting best field results. FBG research focuses on the crop improvement through advanced biotechnological tools. FBG develop plant transformation systems for gene integration in various crop plants like cotton, maize, sugarcane and potato using a current state of the art methodologies. FBG research work centres around the improvement of crop plants that can resist to both biotic and abiotic stresses. In doing that FBG pursued several lines of work that span multiple aspects including yield improvement, tolerance against chewing and sucking insect/pests, heat stress and improving plant immune system. All working lines in FBG are approved from National Biosafety Committee (NBC) and patented by Intellectual Property Organisation (IPO) of Pakistan.





CHINAR GROUP OF COMPANIES

CHINAR MINERALS PROCESSING MILLS
NEW INNOVATION

Chinar Rock Sheet

Product Features

BackLit- Translucent
Deformable

Light Weight
Water Proof



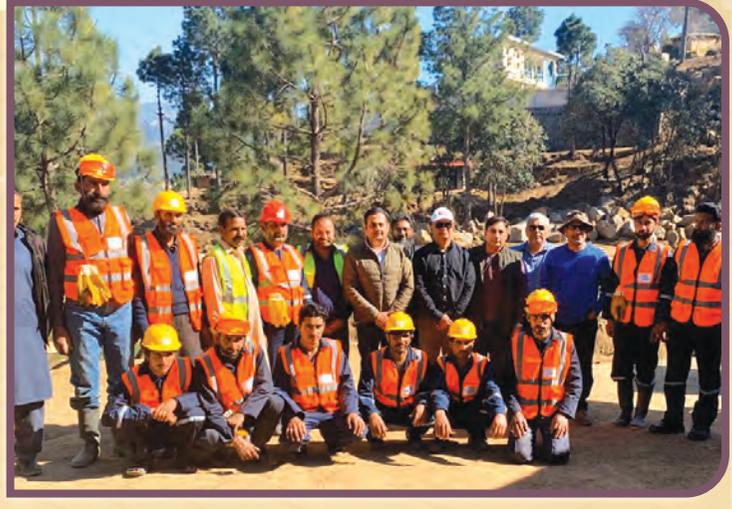


10th FPCCI ACHIEVEMENT AWARDS GOLD CATEGORY

CHINAR MINERAL PROCESSING MILLS HARIPUR, KPK

**Promotion of Pakistan's Industry
(Introduction of Chinar Rock-sheet)**

Founded by Col. Sadiq Sultan (retd.) Chinar Group of Companies is dedicated to providing value to stakeholders through our mission to grow along with our customers. The journey of the Chinar group of companies has incorporated many industries into its fold.



Chinar Minerals processing Mills has a successful track record of operating a robust B2B model, catering to the diverse ultrafine industrial minerals and specialty chemicals needs of a wide range of companies across the vast end application industry

Our recent innovative product, Chinar Rock sheet is dedicated to serving the local and international construction industry in the wall and floor cladding business with our innovative stone veneers from locally sourced natural rocks.

Chinar Granite is dedicated to serving the top quality granite to local and international clients. We extract, process and polish granite from our own mining lease in Kagali Village, Oghi Mansehra Distract, Pakistan.

In addition to these companies that focus on serving our industrial and construction, local and international markets, we also serve the Tourism and energy industries.



CROWN

MOTORCYCLES • SPARE PARTS • TYRES & TUBES

CONSISTENT THRIVING OF **20** YEARS FOR COMPETITIVE EFFICACY

100+

Authorized
Spare Parts
Dealers

80,000+

Nationwide
Spare Parts
Retail Shops

1,000+

Nationwide
Motorcycle
Showrooms



PAKISTAN'S FAVORITE CHOICE

Crown is the first conglomerate in Pakistan which offers one window solutions for two and three-wheeler automotive segment. From manufacturing spare parts to offering motorcycles, tyres & tubes to end-users, Crown has been the face of the masses and has helped consumers to rely on our quality products since the past two decades. Our vision is to expand our reach to each and every sector of automotive industry nationwide where customers can benefit amidst economical challenges with reasonable prices and convenience altogether. Currently, Crown's footprint has left behind millions of satisfied customers which makes the group strongest in Pakistan.

ACHIEVEMENT AWARDS



UAN: 021 111-000-348

[crowngroupofcompanies](http://crowngroupofcompanies.com) [CrownGroupPakistan](https://www.facebook.com/CrownGroupPakistan) www.crowngroup.com.pk



10th FPCCI ACHIEVEMENT AWARDS GOLD CATEGORY

CROWN GROUP KARACHI

**Promotion of Pakistan's Industry
(Motorcycle, Rickshaw & Generator Parts,
Tyres & Tubes)**

Crown Group is one of the most prominent two and three-wheeler Automotive Group of Companies in Pakistan since the last two decades. The group specializes over manufacturing of parts pertaining to motorcycles, rickshaws, and generators. Whichever motorcycle brand that exists in Pakistan, the aftermarket spare parts specialists recommend consumers to install Crown Lifan Parts. Owing to its enormous experience in parts solutions, Crown Group established its own plant of producing motorcycles ranging in 70cc, 100cc, 125cc and 150cc displacements along with cargo loaders equipped with premium Crown genuine parts. Moreover, the group also established a tyre production plant catering a vast range of motorcycle displacements in the market.



The sky was the limit and Crown Group grew year after year, exploring, manufacturing and introducing new products to the Pakistani market. The group entered the business of local motorcycle body parts, motorcycle assembly, CNG rickshaw parts, lubricants, tyres and ultimately moved towards an industrial park for motorcycle parts makers.

The Group now stands at a position where it aims to localize 100% parts in Pakistan by creating enormous employment opportunities and establish the ground of better trade in Pakistan. With a stupendous land area of 26 acres in the heart of Port Qasim, Karachi, Crown Holdings Limited – a hub of manufacturing plants – has created several joint ventures and acts as an OEM partner in manufacturing auto parts for its prestigious clients across Pakistan.

Sonraj

Sonraj is the leading importer and retailer of fine watches and jewelry in Pakistan. We are dedicated to provide the people with the exquisite selection of grandeur accessories backed by exceptional customer service and aftercare.

Collectibles

JEWELLERY & WATCHES

Karachi: Dolmen Mall Clifton - Tel +92 21 35297873-4
Islamabad: Serena Hotel - Tel +92 51 2600371-2
Faisalabad: Lyallpur Galleria Mall - Tel +92 41 5211151
Quetta: Gold City Mall - Tel +92 81 2826636
Lahore: Pearl Continental Hotel - Tel +92 42 36306041

OMEGA BOUTIQUE

Karachi: Dolmen Mall Clifton - Tel +92 21 35297871-2

GHARYAL

BY COLLECTIBLES

www.gharyal.com

AFTER SALE SERVICE

Karachi: 8C, Lane 6, Zamzama Boulevard - Tel + 92 21 35831380-2





10th FPCCI ACHIEVEMENT AWARDS

GOLD CATEGORY

SONRAJ (PVT.) LIMITED KARACHI

Brands Introduction & Promotion

Sonraj's history originated from a Gujrati Memon family. Before stepping into the Watch business, the family had a prominent presence in the advertising industry. In 1991,

Rameez Sattar son of Mr. Abdul Sattar took over the business. He ventured into bringing a wide range of premium Swiss Brands to Pakistan with the first outlet in Zaibunisa Street, Karachi.

With prestigious brands like Vacheron Constantin, Sonraj set on its path toward becoming the leader of high-end jewelry and watches. Sonraj has always focused on giving its customers a unique experience. One of the ways they achieved this by designing unique Limited-Edition pieces, especially for the audience of Pakistan.

In 2001, Sonraj opened an outlet in Zamzama, Karachi. In the coming years they partnered with other prestigious names such as Audemars Piguet, Hublot and Omega Sonraj expanded its network by opening another outlet in Lahore in 2003, which catered to the markets of Islamabad & Faisalabad as well.

The increasing number of brands and Sonraj's successful efforts in developing a lucrative market for the watch industry resulted in its first store in Dolmen Mall, Clifton followed by a store in Serena Hotel Islamabad.

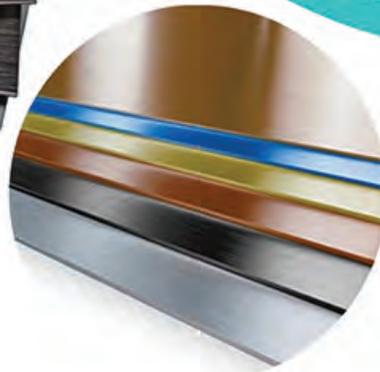




Munir & Sons

Importers, Exporters, Stainless Steel Coils, Sheets, Circules, Etc.

Chief Executive
Sheikh Abid Munir



Office & Godown: Street # 19, Mir Muzaffar, Hafizabad Road, Baghban Pura ,
Gujranwala, Pakistan

Cell: +92-301-4447100, 92-300-4207318

Email: mstraders@hotmail.co.uk, Email: abidthebest@hotmail.com



10th FPCCI ACHIEVEMENT AWARDS

GOLD CATEGORY

MUNIR AND SONS GUJRWALA

Promotion of Steel Sector (Stainless Steel)

I have a business of my own and my role as Managing Director is challenging, as it required me to form strategies that captured our target market and increased sales. I learnt that the skill to manage people efficiently is key to being productive in any business.

I have a firm belief in integrity, honesty and team work, and have to delegate tasks to other team members. My dynamic personality and good work ethic makes me suitable for a constantly evolving business world and in International Business.

Munir and sons is specially working in coloured stainless steel. Our focus on fabrication's in stainless steel sector. We developed a vision in construction side; we are doing research how to improve stainless steel quality and quantity in Pakistan in colours. Now our focus on stainless steel fabrication products to introduce in Pakistan market for getting better future.

Foshan Topson Stainless Steel Pvt Ltd and Munir & Sons working together as a partner in different countries projects. Our most famous project in Toronto Subway, we also work in qater metro, and we are looking future in oman. Our bilateral relationships with Chinese are very fruitful for business community





N STARS CORPORATION (PVT) LTD.

Deals In: Auto Parts, Surface Finish, Import Export.



An ISO 9001 - 2000 Certified Company

Chairman Shouban Akhtar



COMPANY PROFILE

N STARS CORPORATION (PVT.) LTD. is serving automotive industry since 2002. We started our journey from producing single unit of steering handle to wide Range of automobile parts. 20 years of excellence is our commitments to produce quality products. Compliance to JIS is our core strength. Our strive to better serve the valued customers established our brand's iconic reputation nationwide. We continue to update and provide our customers with automotive parts equipped with latest and advanced technologies. Our customized solutions helps to satisfy our customer needs as per market demand.

Our talented and professional staff is an asset to contribute professional excellence to bring automotive industry to its highest standards.

Technology and Automation

N STARS strongly believes in technological up dation involving research and development and innovation in following areas.

Manufacturing Facilities

- ▶ Press Shop
- ▶ Bending Shop
- ▶ Welding
(Electric, Mig, Argon, Spot, Seam, Conducer, Projection & Gas)
- ▶ Paint Shop
- ▶ Buffing Shop
- ▶ Machine Shop
- ▶ CNC Shop
- ▶ Grinding Shop
- ▶ Electro Plating
(Nickel, Hard Chrome Zinc)
- ▶ Quality Assurance Department
- ▶ Finishing Shop
- ▶ R&D Department
- ▶ Maintenance Department
- ▶ HR / Admin Department
- ▶ Stores
- ▶ Cushion Shop

Shock Absorber Assembling CNC Machining

Cutting Bending Deep Drawing Welding

Surface Treatment (Grinding, Buffing Paint, Powder Coating)

Electro Plating (Nickel, Hard Chrome Zinc)

Products Portfolio



REGISTERED WITH



Honorable Clients



Head Office & Works: Street No. 2, Al-Siraj Park Moman Pura, Darogawala Lahore. 54920

Ph: + 92-42-36548825-6 | Cell + 92 300-4279001 | E-mail: nstars20@yahoo.com | Web: www.nstarscorp.com
+92 300-9420751 | shouban.akter@yahoo.com



10th FPCCI ACHIEVEMENT AWARDS GOLD CATEGORY

N STARS CORPORATION (PVT.) LIMITED LAHORE

Promotion of Automobile & Automotive Parts Industry

N STARS CORPORATION (PVT.) LTD. is serving automotive industry since 2002. We started our journey from producing single unit of steering handle to wide Range of automobile parts. 20 years of excellence is our commitment to produce quality products. Compliance to JIS is our core strength.



Our strive to better serve the valued customers established our brand's iconic reputation nationwide. We continue to update and provide our customers with automotive parts equipped with latest and advanced technologies. Our customized solutions help to satisfy our customer needs as per market demand.

Our talented and professional staff is an asset to contribute professional excellence to bring automotive industry to its highest standards.

It is situated at Street # 2, Al-Siraj Park MominPura, Daroghawala, and Lahore.

Company is majorly involved in manufacturing Motorcycle Shock Absorber, Motorcycle Handle Bar, Motorcycle Brake Paddle, Motorcycle Gear Lever, Cover F.F. Upper Etc.

And supplying these products to it valued customers like, United Automobiles, Ravi Automobiles, DS Motors, Eiffel Industries Limited, Others.

Nurturing Professionals Of Global Standards

Our Qualifications

Chartered Management Accountant (CMA)
Affiliate Financial Accountant (AFA)

ICMA AT A GLANCE



7,500
Members



500+ Affiliate
Financial Accountants



17,000+
Students



200+
Employees



200+ Faculty
Members



1,200+
Employers



1,000 Certified
Corporate Directors



10+ Education
Campuses



120+ Public
Practicing Firms



Presence of Members in
More than 40 Countries



Registered in 05
Countries

INTERNATIONAL AFFILIATIONS



ICGN MEMBER
Inspiring global governance standards
www.icgn.org



CHARTERED UNDER AN ACT OF PARLIAMENT OF PAKISTAN



10th FPCCI ACHIEVEMENT AWARDS GOLD CATEGORY

INSTITUTE OF COST AND MANAGEMENT ACCOUNTANTS OF PAKISTAN, (ICMA PAKISTAN)

KARACHI

Professional Development &
Corporate Trainings



The Institute of Cost and Management Accountants of Pakistan (ICMA Pakistan) was established in 1951 with the objective to regulate and promote the profession of Management Accounting in Pakistan. By virtue of the authority vested in by the Act and Regulations, the Institute has been entrusted with the responsibility to provide education, examine competencies and confer internationally recognized post-graduate professional certification. Institute awards Qualification Titles i.e Chartered Management Accountant and Affiliate Financial Accountant and the membership designation i.e., Associate Cost and Management Accountant (ACMA) and Fellow Cost and Management Accountant (FCMA) after qualifying and fulfilling prescribed requirements of membership

The Institute is chartered under Cost and Management Accountants Act No. XIV of 1966 of the Parliament of Pakistan and its activities are governed under Cost and Management Accountants Regulations 1990.

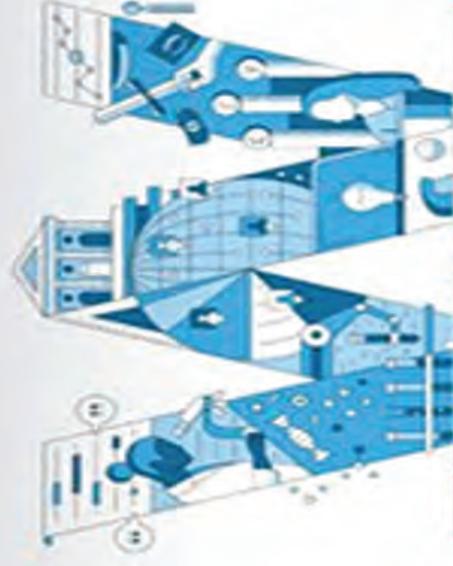
Presently, Institute has more than 7500 members. These members are serving on senior management positions such as CEOs, CFOs, COOs, CIAs, Company Secretaries, Financial Analysts, Public Practitioners, Management Consultants, etc. hence making significant contributions towards business growth and economic development. ICMA is also registered in 05 Countries namely the UK, Kingdom of Saudi Arabia, UAE, Australia, and Canada.

The Institute, currently, has over 17,000 students, more than 200 faculty members, over 200 employees, 07 regional and 06 overseas Branch Councils, 10 education campuses and 20 examination centers. The Institute is providing Education, conducting Examinations, organizing Corporate Trainings, holding CPD Programs, undertaking Research work and engaged in Publications.

In addition to this, the Institute is also actively involved in providing technical support to the Ministry of Finance, Ministry of Commerce, Planning Commission, Securities and Exchange Commission of Pakistan, State Bank of Pakistan, Federal Board of Revenue, Accountant General of Pakistan Revenues, Auditor General of Pakistan, Competition Commission of Pakistan, other ministries, regulators and policy making organizations.



COMSATS UNIVERSITY
ISLAMABAD



CUI Ranked in Two Subjects by Times Higher Education Rankings 2022

Ranked 501- 600

Physical Sciences

Ranked 601- 800

Life Sciences

THE
WORLD
UNIVERSITY
RANKINGS



LEADING WITH
EXCELLENCE



10th FPCCI ACHIEVEMENT AWARDS GOLD CATEGORY

COMSATS UNIVERSITY ELECTRICAL ENGINEERING DEPARTMENT ISLAMABAD

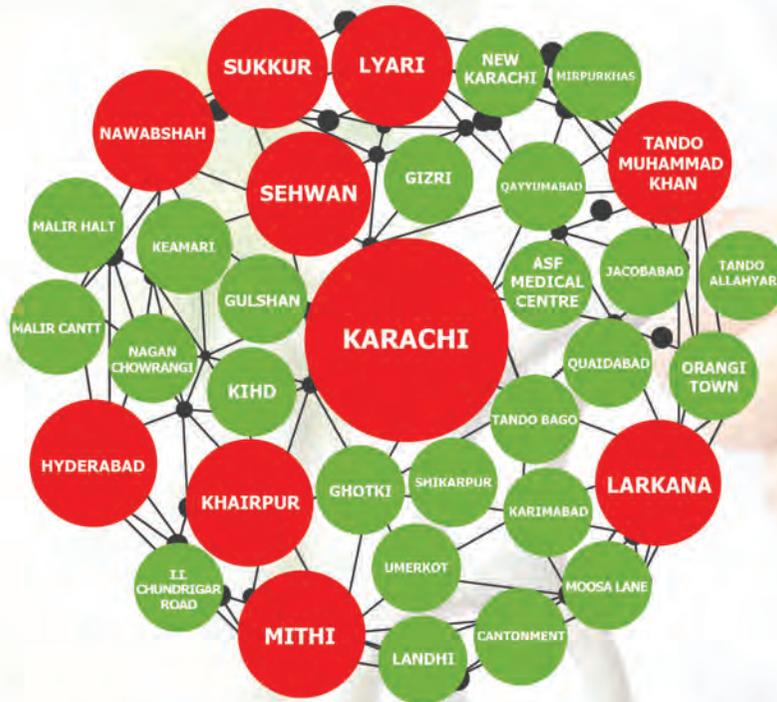
Education
(Electrical Engineering)

The Commission on Science and Technology for Sustainable Development in the South (COMSATS) is an international organization. It aims to reduce the ever-growing gap between the developed and developing world through useful applications of science and technology. The Third World Academy of Sciences (TWAS) initiated the proposal for the formation of COMSATS under the leadership of Nobel Laureate, Dr. Abdus Salam. The foundation-conference of COMSATS was held at Islamabad on 4th & 5th October 1994. Representatives from thirty-six countries attended. The participants included twenty-two Ministers, members of the diplomatic community of Islamabad and representatives of international organizations, like UNESCO, UNIDO, UNEP and the World Bank. The conference decided that the Headquarters / Secretariat of the Commission would be based permanently at Islamabad, Pakistan, and the Head of State of Pakistan would act as the first Chairperson of the forum. It was agreed that the host Government, Pakistan, would provide for the operational and administrative expenses of the Secretariat, while the development programs of the Commission would be supported and financed through Technical Assistance Fund. This fund would be established by contribution from member countries, income from services provided to member countries, grants from international agencies and project funds, if under taken under contract. The COMSATS University Islamabad (CUI) was established in 1998, as COMSATS Institute of Information Technology (CIIT), as a project of the Commission on Science and Technology for Sustainable Development in the South (COMSATS), which is an inter-governmental organization with 27 member states in three continents; Asia, Africa and Latin America, namely Bangladesh, China, Colombia, Egypt, Ghana, Iran, Jamaica, Jordan, Kazakhstan, Korea, Morocco, Nigeria, Pakistan, Palestine, Philippines, Senegal, Somalia, Sri Lanka, Sudan, Syria, Tanzania, Tunisia, Uganda, Yemen and Zimbabwe. Then, CIIT had the status of a public sector degree awarding higher education institution and was given charter by the Federal Government in August 2000. Later, CIIT has been upgraded to a Federally Chartered University in April 2018 under the COMSATS University Islamabad Act 2018.



The CUI functions under the governance of the Senate which is chaired by the Chancellor of the university. The President of Islamic Republic of Pakistan is the Chancellor of the University. Besides, Islamabad it has campuses in Lahore, Abbottabad, Wah, Attock, Sahiwal, Vehari and a Virtual campus as well.

Over 2.3 Million Patients are treated in whole system of NICVD, Every Year



10 State-of-the Art Cardiac Hospitals and 24 Chest Pain Units Across Sindh Province

Our mission is to provide State-of-the-Art Cardiac Care to everyone at their doorstep in the province of Sindh, totally free of cost

SERVICES OFFERED:

- Angioplasty
- Angiography
- Bypass Surgery
- CCUs
- Cardiac Rehabilitation
- ECHO
- ECG
- ETT
- Emergency Services
- HDUs
- In-patient
- ICUs
- Interventions in Stroke
- Laboratory
- Life Saving Devices (ICD/CRT-P/D)
- Minimally Invasive Surgery
- Off-Pump/Beating Heart Surgery
- Out-Patient
- Pacemaker
- Primary PCI
- Pharmacy
- TAVI
- Thallium Scan
- TEE
- X-Ray



National Institute of Cardiovascular Diseases

Rafiqi (H.J.) Shaheed Road, Karachi-75510, Pakistan,

Tel: +92-21-99201271-5 | Fax: +92-21-99201287

✉ info@nicvd.org 🌐 www.nicvd.org 📘 nicvdkarachi 🐦 nicvd_karachi



10th FPCCI ACHIEVEMENT AWARDS GOLD CATEGORY

NATIONAL INSTITUTE OF CARDIOVASCULAR DISEASES (NICVD) KARACHI

**Healthcare Facilities
(Prevention Diagnosis, Treatment &
Rehabilitation Services)**



The National Institute of Cardiovascular Diseases is Pakistan's premier hospital established for the prevention, diagnosis, treatment and rehabilitation of patients with cardiovascular diseases for over more than 5 decades. NICVD has treated a vast the majority of cardiac disease patients hailing from all across Pakistan, free of cost. In a short span of last 5 years, NICVD has been transformed into the largest cardiac healthcare network of the world. We have established 34 NICVD hospitals and Chest Pain Units across Sindh Province; providing 24/7 state-of-the-art treatment and best patient care services totally free of cost to the entire nation. We believe in delivering international standards patient care, with a firm commitment to training, research and development in cardiac health. Our success in attributable to a continuous focus on patient care, academic enhancement and sincere hard work.

VISION

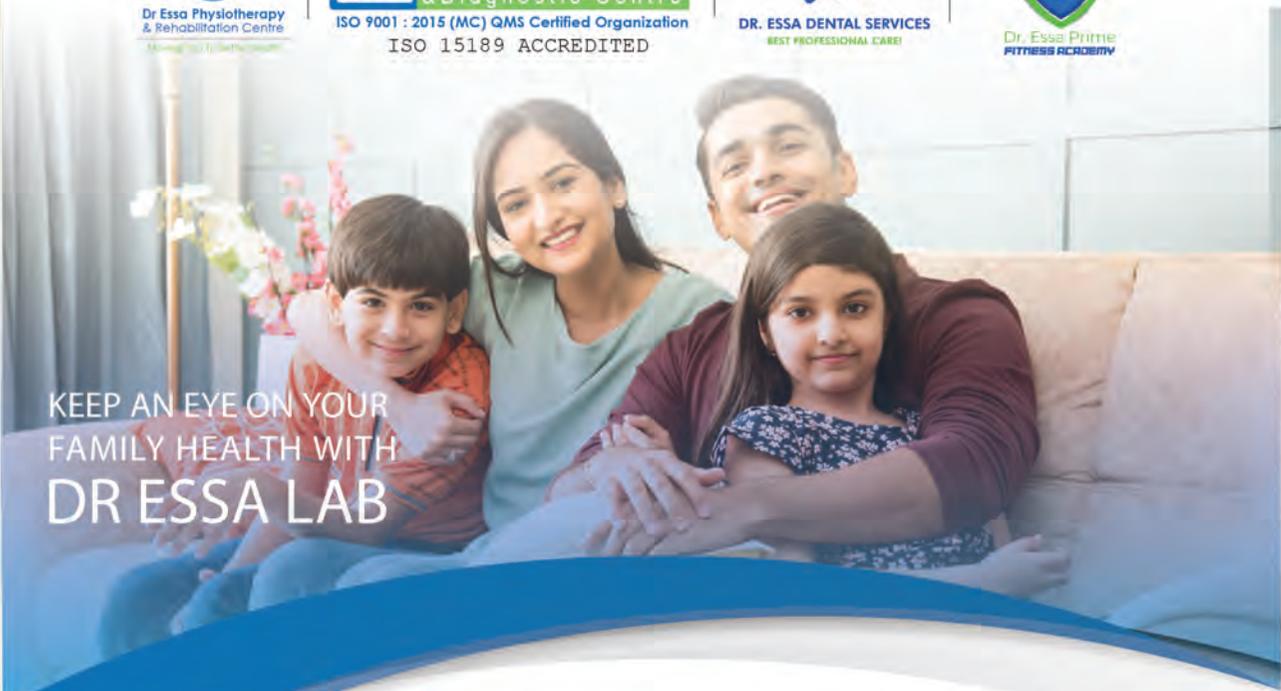
We strive to keep every heart close to ours...

We aim to be the premier hospital in Pakistan for the prevention, diagnosis, treatment and rehabilitation of patients with cardiovascular diseases regardless of their socioeconomic status. Through our mission of acquiring precision with excellent patient care and commitment to training, research and development in cardiac health, we strive to be the hospital of choice for both cardiovascular disease patients and healthcare professionals.

MISSION

We aspire to be one of the world's leading heart healthcare facilities by:

- Adopting a patient-focused approach that is to be respectful and sensitive to patient needs and values
- Acting on the 'time is muscle' principle to ensure prompt diagnosis and treatment to save and reduce heart damage
- Providing convenient access to those with financial constraints to prevent and treat heart related diseases without delay
- Educating the finest medical professionals of tomorrow in the field of cardiac health
- Promoting a research-oriented environment to keep abreast with latest updates in cardiac care
- Providing our miracle workers, the healthcare professionals - both clinical and non-clinical, a conducive environment to flourish and enhance their skills and competencies



KEEP AN EYE ON YOUR FAMILY HEALTH WITH DR ESSA LAB

TIMELY & ACCURATE DIAGNOSIS

NATIONWIDE NETWORK



Laboratory Services



Radiology Services



COVID-19 Testing



Dental Services



Physiotherapy & Rehabilitation



Fitness Academy

NATIONWIDE LAB WITH 100+ CENTRES

FCPS QUALIFIED PATHOLOGISTS

PIONEER IN BOOKING LAB TESTS ONLINE

FIRST DENTAL AND PHYSIOTHERAPY CHAIN IN PAKISTAN

BEST CSR & PATHOLOGY LAB AWARD

ALL DIAGNOSTIC NEEDS UNDER ONE ROOF

FASTEST TURN AROUND REPORTING TIME

24/7 CUSTOMER SERVICE

FREE HOME SAMPLE COLLECTION

Get your Lab Tests done in the comfort of your home or office



10th FPCCI ACHIEVEMENT AWARDS GOLD CATEGORY

DR. ESSA LABORATORY & DIAGNOSTIC CENTRES KARACHI

**Healthcare Services
(Laboratories & Diagnostic Centres)**

Dr. Essa Laboratory & Diagnostic Centre, founded in 1987. It is a renowned & recognized laboratory in Pakistan and is a Centre of Excellence in providing dependable/reliable Clinical Laboratory and Diagnostic Services. Dr. Essa Laboratory has the largest laboratory network outlets nationwide and is awarded with numerous & multiple Consumer Choice Awards honouring its dedication, credibility, quality of services and professionalism.



We care about helping patients and physicians and we use our knowledge of laboratory medicine to help identify the right course of action in order to achieve better health care outcomes. Our test results are used by healthcare professionals to accurately assess the individual patient needs and identify effective treatments. We are also providing Home Sample Collection Services.

At Dr. Essa Laboratory, Our staff is working 24 hours & 7 days a week. Our efficiency allows us to routinely complete most of the tests within hours instead of days or week. We are efficient towards our work in Diagnostic Field. Dr. Essa Laboratory and Diagnostic Centre pledges to continuously provide clients with a wide range of testing services that meet quality standards and is our hallmark, as an ISO 9001:2015 Quality Management Services Certified institution.

The clients of the lab are any interested party, physicians, hospitals, companies, and Research & Development institutions for clinical trials. Virtually any analysis needed, can be performed in our facilities. Our skilled, professional staff uses advanced technology to provide fast and accurate results by Implying advanced equipment.

HEMANI

fragrances

DEFINE YOUR
Personality
AND STYLE





10th FPCCI ACHIEVEMENT AWARDS GOLD CATEGORY

HEMANI INTERNATIONAL (PVT) LIMITED KARACHI

**Herbal Products & Fragrances
(Tea, Oil, Honey, Haircare, Perfumery,
Cosmetics & Deodorant)**

Hemani, established since 1949, has a vast experience in the field of herbal trade. This has been transferred in the production of herbal products to benefit the consumers in the most natural way.



The production takes place under strong quality control to provide the best quality essential for a healthy living.

Currently the brand Hemani and its sub brands has over 1200 products being sold in over 83 countries around the world and the products have already earned a huge market reputation in MENA region, USA, Europe, Australia, and other countries around the world.

The company has been acknowledged as the Best Exporter of Herbal Products by the Government of Pakistan on numerous occasions, while Hemani has been awarded as the Brand of the year in 2006, 2007, 2009, 2013, 2015, 2016 and 2020.

The company products are ISO 9001,14001-,18001 Certified, TDAP, Halal Certified, GMP certified and ESMA Certified. The factory is a state-of-the-art and also remains the only Pakistani company to be EQM certified by the government of UAE. All products are also US FDA approved and are also as per the EU, Gulf and Australian standards.

The CEO of Hemani Group, Mr. Mustafa Hemani, was also awarded for Presidential Gold Medal Award of the Businessman of the Year in 2019 by the President of Pakistan, Mr Arif Alvi.

Such has been the quality standards that the factory now also manufactures products of well-known celebrities of Pakistan and has launched products under the brands of Wasim Badami, Aijaz Aslam and Aiysha Omar.

Hemani has recently established its state of the art Fragrance manufacturing plant in Karachi that manufactures EDI EDP, Aerosol Fragrances, Deodorants and many other fragrance products that are proudly made in Pakistan and has also proudly exported Made in Pakistan Fragrances into international market - a huge achievement!

CONTRACT MANUFACTURER / PRIVATE LABELER

FOR SKIN CARE, HAIR CARE, PERSONAL CARE, NUTRACEUTICAL AND COSMECEUTICAL PRODUCTS



MONTIS Private Limited is one of the leading Contract Manufacturing Company of Cosmetics, Hair Dyes, Cosmeceuticals, Nutraceuticals and Personal Care Products.

Services Offered

Research & Development is the backbone of our company. We deliver unique customized products developed by our highly experienced team to meet the ever increasing needs of our **NATIONAL & INTERNATIONAL CLIENTS.**



Quality Assurance

Quality of our products is assured by implementation of:

- cGMP
- Halal Certification
- ISO 9001:2015
- OHSAS 18001:2007
- PSQCA Certification
- DRAP Registration





10th FPCCI ACHIEVEMENT AWARDS GOLD CATEGORY

MONTIS (PVT.) LTD **LAHORE**

Pharmaceuticals
(Health Care Products)

From frame to fortune, from humble beginning in 2007 to one of the fast growing companies in Pakistan, success has come to MONTIS® through sheer dedication and hard work. The foundation laid by Dr. Muhammad Sarwar, who then by his professional approach and un-tired efforts built MONTIS® into a Consumer and OTC pharmaceutical industry of tremendous potential. Through up-gradation of production, introduction of modern technology and scientific research, today it is well equipped to meet the needs of growing market at home and abroad.



MONTIS® Private Limited offers contract manufacturing services worldwide. We are recognized as one of the premier contract manufacturers of OTC pharmaceuticals, household / ethnic products, food supplements and professional salon products in Pakistan and are bulk supplier of a variety of above mentioned products as well. We incorporate the best of science and nature through the use of natural and organic ingredients, state-of-the-art technology and advanced scientific formulations. For us, each client is a premium client and we create each product by blending science, new technologies and creativity. We assist you to go through the whole process, starting from an idea, product development, cost effective formulations, graphic designing and ultimately the product filling and packaging.



it's All Natural

For the last 47 years, as a tradition, Marhaba Laboratories (Pvt.) Ltd. has been ensuring health and happiness by providing fresh ingredients and natural products to millions of households. From looking beautiful to maintaining healthy lifestyles, our products bring out the goodness of nature to keep your family healthy.





10th FPCCI ACHIEVEMENT AWARDS GOLD CATEGORY

MARHABA LABORATORIES (PVT.) LIMITED LAHORE

Pharmaceuticals
(Herbal & Oriental Medicines)



Marhaba Laboratories Pvt. Ltd. established in 1975, introduced Pakistan's Purest range of natural products under the Umbrella brand name 'Marhaba', and over the years it has continuously innovated to create world-class research laboratories. Marhaba has the largest and best-equipped production facilities for health and consumer products. Marhaba is one of the fastest growing companies providing healthy food products, herbal medicines, and natural cosmetics. Due to market confidence and acceptance at mass levels, Marhaba has become Pakistan's No.1 Natural Brand. Marhaba Laboratories has been focusing on its mission "Marhaba Laboratories are taking a lead initiative in reviving the centuries-old heritage of oriental pharmacy by bringing futuristic innovation and sophistication. Marhaba is committed to serving humanity by improving the Quality of life through Natural, safe, cost-effective, and human-friendly herbal products" for the last five decades. Everyday sun of Marhaba witnessed new developments in natural products, under the visionary leadership of Hakeem Muhammad Usman, CEO of Marhaba Laboratories. Marhaba Laboratories is dedicated to sophisticated research to explore new horizons in herbal medicines for a quality life and distinguished due to the purity of its products. This is contributing to the development of the Pakistani economy by exporting to more than 40 countries. Hakeem Muhammad Usman Sahib is personally focused on Marhaba Export, in view of which every day some ambassador visits the Marhaba Company and Hakeem Sahib personally participates in every international exhibition where pure and natural products of Marhaba are presented to a global audience. Hakeem sahib has dedicated his passion for serving humanity by providing quality health products to reduce the mortality rate. He is the son of the soil and works tirelessly to promote Pakistani Exports as well. Spreading the green color of Marhaba is actually the spread of the Green color of Pakistan.

Flagship products of Marhaba Laboratories include Marhaba Ispaghol, Marhaba Honey, Marhaba Original Formula Joshanda, Marhaba Syrup Gulbahar, Marhaba Rose Water, Marhaba Pure Oil, Marhaba Scientifically Preserved Preserves, Marhaba Toot Siya, Marhaba Gasnil and Cardi-Care have been recognizing worldwide for last five decades. All the products of Marhaba have become the most trusted brand among its contemporary in serving humanity due to its specific medical prescriptions and utmost purity. Appreciating Hakeem Muhammad Usman's love for the nation and the unique products of Marhaba Laboratories, Company has been honored with many awards, including Consumer Choice Award and a Civil Award. Of course, behind the company's mission is the vision of the organization "To become the First Choice of consumers globally by providing them natural health & wellbeing", on which the management and Marhaba team are focused



Sind Medical Stores

Healthcare Essentials...
Our Services; Your Solutions

Celebrating **75 Years** of Excellence in **Healthcare Product Distribution**

Pioneer in Cold Chain Management and
Specialized Distribution of World Renowned Healthcare
Products including but not limited to

Alternative Meds



Animal Health



Diagnostics



Life Sciences



Medical Devices



Nutritions



Surgicals



Vaccines





10th FPCCI ACHIEVEMENT AWARDS GOLD CATEGORY

SIND MEDICAL STORES KARACHI

Health Care Services

SMS-Pakistan is a leading national healthcare company with excellent market rapport and experience spanning over six decades. Being a national company the prime focus has always been on catering to the right balance between quality and affordability to respective market segments.

As a diversified healthcare group, SMS covers both human and animal health by representing renowned multinational healthcare companies with extensive portfolios and myriad product range in:

1. Biologicals
2. Diagnostics
3. Industrial
4. Nutrition
5. Surgical Consumables and Equipments
6. Homoeopathy Medicine
7. Veterinary Products

SMS holds a strong financial and marketing position with its dynamic and professional team, well poised for the management of its dynamic and expanding business divisions.

SMS covers entire Pakistan territories, effectively, with its Pan Pakistan office network including its head office in Karachi and branches' network in all major cities of Pakistan.



**AROUND
THE
GLOBE
ON TECH
FRONTIER**

inbox



**NEXT
ENGINEERING THE
NEXT**

What the NEXT means for You?

"Organizations that manage the convergence of the new technologies will grow exponentially in value. INBOX helps implement emerging technologies to drive business results and turn competitors into rear-view objects"



10th FPCCI ACHIEVEMENT AWARDS GOLD CATEGORY

INBOX BUSINESS TECHNOLOGIES LIMITED KARACHI

Information Technology Services
(Technical Collaboration &
Partnership - Design, Implementation &
Operations)

Overview

Inbox Business Technologies is a one-stop solution that digitally equips, enables, and empowers companies to seamlessly integrate into an ever-changing technology landscape. Our services are based on the fundamental belief that our clients are the best at what they do; Inbox participates in their journey of success by taking on the responsibility of learning their needs and leading technology integration for them so they can excel at pursuing their purpose and goals.



Company Vision & Mission Statement

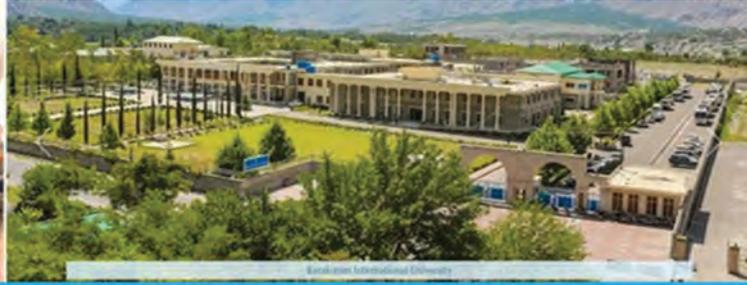
Inbox envisions transforming enterprises and becoming as a one-stop solution to inspire, engage, enable and empower our customers around the globe, helping them to compete in the digital economy and become the future-ready taking into consideration well-designed Enterprise, Network, Security Infrastructure and digital solutions with the technical excellence of our architects and implements backed by our professional services and managed business operations support services to manage complexities and delivering success on tech landscape of the region.

Inbox mission entails groundbreaking innovations through sustainable and best in class services capability model, build a creative and diverse global team. We build bespoke teams around customers domain and technology requirements drawn from our talent pool of global professionals. Our model is to provide professional services along with our technology partners and cutting-edge technologies to fuel the digital economy. We commit to ensure the highest levels of certainty and satisfaction to our clients globally as professional services provider (PSP) and managed services provider (MSP).

Service Offerings

Professional Services

- Business Applications
- eCommerce Solutions
- Data Management
- Cloud Services
- Application Development
- Application Modernization
- Systems Integration
- Infrastructure & Nws



Karakoram International University Gilgit Baltistan

- Creating opportunities of Higher Education and Research for thousands of youths of the Gilgit Baltistan
- First Federally Chartered University of GB established in 2002 by then President General Musharraf
- Main Campus at Gilgit and Sub campuses at Hunza, Ghizer and Chials, with 9000 Plus students
- 4 Faculties and 32 departments at Main and sub campuses
- Enabled more than 15000 students, particularly females
- 10th Convocation held in 2022



- Conducive Learning Environment
- Conferences, Seminars and Workshops for the development of the youth of the region



International Conference on Ecotourism, Hospitality and Mountaineering at KIU Huza



Business Incubation and Freelance Centre at KIU



Faculty and Engg and Tech

Sports Gym at Main Campus



10th FPCCI ACHIEVEMENT AWARDS SILVER CATEGORY

KARAKORAM INTERNATIONAL UNIVERSITY GILGIT-PAKISTAN

Women Empowerment (Business Incubation & Freelancing)

Karakoram International University (KIU)- A beacon of Higher Education and Research

Our Vision: Creating Sustainable Mountain Communities Through higher education and Research



KIU was established in 2002 in Gilgit by a Charter from the Federal Government on the orders of General Pervez Musharraf, the then President of Islamic Republic of The Sub Campuses of Hunza, Ghizer and Chilas were established during 2017-18, under the HEC's vision 2025 to provide access to higher education at district level.

The main campus is situated against a dramatic backdrop of steep mountains at the confluence of the Gilgit and Hunza rivers. Before the establishment of the university, the students of Gilgit-Baltistan had to go down country for seeking their higher education, as a result they had to suffer a lot, but now, they can access university at their door steps.

Today more than 9000 students mostly females, pursue their higher education at KIU, where State of the Art Labs, classrooms, Libraries and E-resource Centres have been provided, Under 4 Faculties and 32 departments at Main and Sub Campuses.

The Business Incubation Centre and National Freelance Centres have provided unique opportunities to the youth of the region for their economic empowerment. University. KIU is geared to become a leading regional University through better quality teaching and research, Engineering and Technology Education, Partnership with local and international partners and strengthening its technological and physical infrastructure.



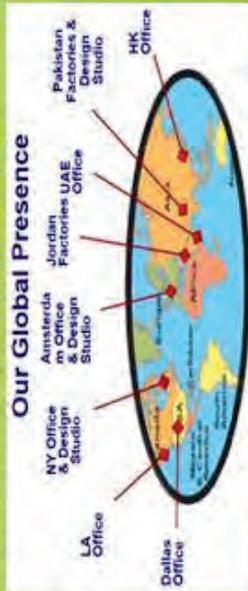
- Incorporated in 1984 as public limited company
- Fully vertical with State of the art technology & infrastructure
- Aggressive growth history with continuous investment
- Web based online visibility for customers with garment back track system
- Synchronized operations & strong alignment in various components of ERP
- Organizational ability for quick response
- VMI/ DTS replenishment services
- Specialized in making Polos with Auto Placket machines
- Recent investments of US \$ 12.5 Million in automation & process Improvement

In house Production Capacities:

Fabric:
5.71 Million LBS Per Month

Garments:
7.7 Million Units Per Month

Spinning – 160,000 LBS / day
 Processing – 120 tons / day
 Sewing – 9 million pcs / month
 Screen Printing – 70,000 pcs / day



Key Customers



Chief Executive Officer, Mr. Shahid Nazir Ahmad receiving 39th FPCCI President of Pakistan Award from the Premier

Commitment

Replenishment

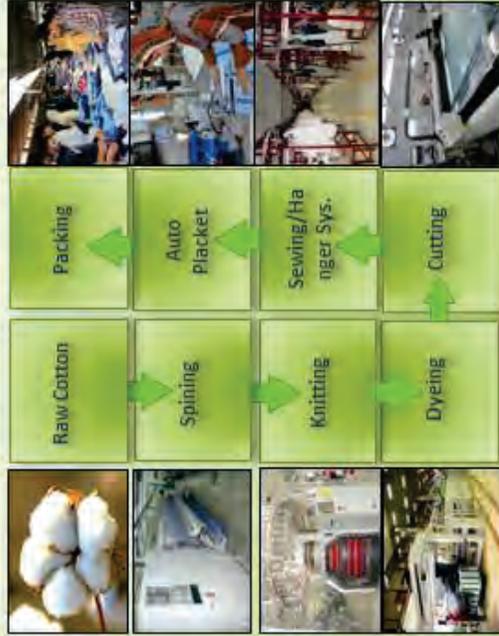
CSR

Sustainability

Design /Innovation

One of the largest textile mills in Pakistan, fully vertically integrated starting from yarn to finished garments. In collaboration with Chinese company, helping enhancing expertise and capabilities;

Working-Model at Masood



Director Industrial Management, Mr. Nasir Ali Zia receiving 6th FPCCI Achievement Award in Women Empowerment category

Flexibility

Competitive



10th FPCCI ACHIEVEMENT AWARDS SILVER CATEGORY

MASOOD TEXTILE MILLS LIMITED FAISALABAD

Women Empowerment

Masood Textile Mills Limited (PSX: MSOT) is a public limited company that was set up under the Companies Act, 1913 in 8th October 1984. The company manufactures and sells cotton/synthetic fiber yarn, knitted /dyed fabrics and garments. All of its manufacturing units are located in Faisalabad with two liaison offices in Lahore and Karachi.



It is vertically integrated textile unit. It has its own spinning, knitting, processing and stitching units. Initially it was engaged only in spinning. But in 1993 company changed its strategy in adding up most process and disposed of three spinning units. In 1995 company made its own garments units with only 35 stitching machines but today it has about 6085 stitching machines of different brands. All credit of this success goes to visionary personality of Mr. Shahid Nazir, the Chief Executive of the company.

Masood Textile Mills Ltd is now leader in creating, developing and manufacturing of knitted apparel products right from basic to highly fashioned garments thus responding to emerging trends in the industry. It translates conceptual ideas of customers into reality and shape them through technical bent and professional acumen. The team here strongly believes that customer satisfaction is the essence of business today. MTM has the technology with expertise, products with knowledge and most importantly the right mindset to achieve total customer satisfaction



DOHA EMPORIUM

FAISAL MARGALLA CITY, B-17

PROJECT DEVELOPER



Abbasi
ARCHITECTS & INTERIORS CONSULTANTS

PROJECT SALES & MARKETING PARTNERS



DOHA
PROPERTY ADVISOR & BUILDERS



BIN EHSAN
HOLDINGS



TASQ
MARKETING



BIN WASEEM ASSOCIATES

PROJECT LOCATION - SITE OFFICE

Plot # 10,11,12 & 13, Street # 06, Faisal Margalla City, Adjacent to Block-B1,B-17, Islamabad

FOR VISIT CONTACT 0334 0054581 0318 1828377



10th FPCCI ACHIEVEMENT AWARDS SILVER CATEGORY

DOHA PROPERTY & BUILDERS ISLAMABAD

Real Estate Advisory Services, Support & Development

Doha Property Advisor & Builders was established in the belief of founding a real estate marketing company that would help the clients, builders and retail property operators to visualize and forecast the result of their investments clearly, thus reducing the uncertainty that is considered a hallmark of real estate business and investments in Pakistan.



The mission of Doha Property Advisor & Builders is to offer superior products and services in the real estate sector by developing innovative solutions that help the clients, builders and retail property operators. Doha Property Advisor & Builders takes pride in providing its clients with wonderful housing opportunities, and its investor friends with a superior rate of return associated with the rising prices of prime real estate.

M. Abdul Malik CEO of Doha Property Advisor & Builders has been designated as COUNCIL OF ELDER of Islamabad Estate Agents association.

He is also President of Traders Welfare Association, G-13/4 Markaz Islamabad.



ARIF HABIB
COMMODITIES

TOP BROKER OF THE PAKISTAN MERCANTILE EXCHANGE

INVEST
WITH
TRUST

**Pakistan's Largest
client base in PMEX
Commodities,
Forex & Equities**

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www.arifhabib.commodities.pk



10th FPCCI ACHIEVEMENT AWARDS

SILVER CATEGORY

ARIF HABIB COMMODITIES KARACHI

**Agriculture Growth Initiatives,
Research & Advisory Services**

ARIF HABIB COMMODITIES, an Arif Habib Group Company, is an investment arm of ARIF HABIB LTD.

ARIF HABIB COMMODITIES, is PMEX market maker that has Pakistan's largest client base served by Pakistan's largest trading team at Pakistan Mercantile Exchange. Its Research and Client Services grades them as one of the finest and Top Brokers of Pakistan Mercantile Exchange.



The Arif Habib Group ranks amongst the largest and oldest conglomerate in Pakistan. Managing assets in excess of PKR. 240 billion. The Group serves over 100,000 local/international clients base.

Mr. Ahsan Mehanti is Managing Director / CEO of Arif Habib Commodities. Mr. Ahsan Mehanti is a Chartered Accountant by profession. He is member of the Institute of Chartered Accountants of Pakistan, Institute of Chartered Accountants of England & Wales, Institute of Chartered Accountants of Australia & CPA Canada. He has served on various business councils of FPCCI as Director and Member.



*with
Best Compliments from*



POPULAR WELFARE FOUNDATION



10th FPCCI ACHIEVEMENT AWARDS

SPECIAL PERFORMANCE AWARD (SON OF SINDH)

POPULAR WELFARE FOUNDATION KARACHI

Philanthropist Services

Popular Welfare Foundation which was established by my father. In 2008, I took over Popular Foundation to cater to its projects. My biggest active project being a 500 bedded hospital which was initially just 100 beds in 2002. I now continue to carry on his legacy by taking care of it and enhancing and increasing the facilities in it

without seeking any public or private donations. The hospital caters to every disease and illness treating almost every patient with 95% free of cost treatment, however, cancer is the only disease which cannot be treated here.

We also started off with just 1 dispensary with the inception of Popular Foundation but since 2008, I have managed to establish numerous dispensaries across interior Sindh for the locals where I have also funded a massive Solar Power Project providing over 1000 homes with the basic need of electricity.



POWER GENERATION

- Solar Power
- Gas Power

Since its inception, Masood Roomi has been an advocate of sustainability through various transformational projects. Our Power Division is committed to leading the country's transition away from fossil fuels in order to reduce Pakistan's Carbon Footprint. We believe in meeting the rising demand for energy through renewable sources to produce clean energy for all.

To deliver scalable, sustainable and integrated energy solutions we have honed our technical expertise, delivery focus and attention to detail to create significant capability in this sector. We have managed to derive almost one-third of our 30MW power requirements from renewable sources. We have installed an approximate 20MW Solar Power Plant using the latest Half-Cell Technology at Masood Roomi, with plans to expand the capacity even further.



Masood Roomi is the largest single user of Caterpillar Gas Engines in the captive power division with the highest capacity gas engines in the country. Our pioneering spirit and technical expertise has paved the way for addressing diverse energy needs through innovative and cost-effective models for a better future.

20MW

Solar Power Generation

Half-Cell Technology

Solar Plates

Cogeneration Technology

Maximize efficiency



MASOOD ROOMI

CSR & SUSTAINABILITY

Masood Roomi has been an ardent advocate of sustainability through transformational projects. The vision is built on the philosophy of giving back to society through various community development initiatives and uplifting employees. All the CSR and Sustainability projects are governed under the patronage of Jalaluddin Roomi Foundation.



Environmental Sustainability



Women Empowerment



Training & Education



Healthcare & Well-being



Water Filtration Plants



Protecting Society



Jalaludin Roomi Foundation



10th FPCCI ACHIEVEMENT AWARDS

SPECIAL PERFORMANCE AWARD (SON OF PUNJAB)

ROOMI FABRICS LIMITED MULTAN

Solar Power &
Corporate Social Responsibility,
& Trade Industry Services

Masood Roomi has its roots in the City of Saints – Multan; previously operating under the umbrella of Mahmood Group, a multifaceted business conglomerate founded by honorable Khawaja Muhammad Masood in 1946.



For decades, Masood Roomi has prided itself on its Legacy of Trust, Empowerment via Responsibility and Excellence through Novelty, producing value for stakeholders and giving back to society through several social causes. Masood Roomi has successfully built a diversified, modern and premier set-up of vertically integrated textile, power generation and real estate development businesses.

The business model and practices are embedded in strong ethics, excellence, diversity and innovation that have led the company to establish a global presence. In 2021, Masood Roomi's massive contribution to the country's economy was recognized when the company was ranked amongst the "Top 25 Exporters" of Pakistan.



SECOND
PASSPORT
WORLD

CITIZENSHIP
BY INVESTMENT

RESIDENCY
BY INVESTMENT

SAFETY - **FREEDOM** - PLAN B





SECOND PASSPORT WORLD CONSULTANTS LLP LAHORE

Outstanding Consultancy Services

1- Company Profile:

Second Passport World is a leading immigration law firm specializing in Citizenship and Residency by Investment. Under the visionary leadership of Ms. Sehar Tarar the company gained a healthy repute in the immigration sector within a short span of time.



2- Projects/Achievements during 2021

During 2021 the company engaged significant number of clients and was able to get a good chunk of the market share. The success rate of the onboard cases was more than 90% which shows quality of service and the dedication of the team SPW (Second Passport World).

3- Changes, Improvements in the field

The changes/improvements that SPW introduced in the field includes specialization in every department of the operations ranging from Sales to Digital Marketing and Finance to Processing department. We believe in specialization in each department rather engaging single resource in multiple departments as normally practiced in the sector.

SPW has introduced the most transparent processing in the field of immigration. None of our competitors is offering this level of transparency to the clients.

4- Benefits of our achievements to the country

By providing ease of mobility to our customers, we provide a great opportunity to the businessmen to spread their wings and expand their business from Pakistan to the international markets. This surely enables the great inflow of foreign exchange for which Pakistan is in dire need at the moment.

By providing expansions opportunities in various businesses would ultimately create employment opportunities to the people of Pakistan.



MACRO ECONOMIC INDICATORS OF PAKISTAN

S. #.	INDICATORS	2019-20	2020-21	2021-22	2022-23
1	GDP % (Constant fc)	-0.5	3.9	6.0	-
2	Large Scale Manufacturing Industries (LSMI) % Change	-10.2	14.8	11.7	-
3	Agriculture Sector Growth (%)	3.3	2.8	4.4	-
4	Service Sector Growth (%)	-0.6	4.4	6.2	-
5	Exports (US \$ Billion)	21.4	25.2	31.8	7.2 (Jul to Sep)
6	Imports (US \$ Billion)	44.6	56.3	80.2	16.4 (Jul to Sep)
7	Bal. of trade (US \$Billion)	-23.2	-31.06	-48.4	-9.2 (Jul to Sep)
8	Current Account balance (US \$ Billion)	-4.4	-2.8	-17.4	-2.2 (Jul to Sep)
9	Inflation CPI (%)	8.6	8.9	12.1	25.11 (Jul to Sep)
10	SBP Policy Rate (%) end June	7.0	7.0	15.0	15.0 (Oct)
11	Total Tax Revenues (Rs. Billion)	3,989	4,744	6,125	1,635 (Jul to Sep)
12	Total Foreign Exchange Reserves (US\$ Billion)	18.9	24.4	15.5	13.2 (As on 14 th Oct 2022)
13	Workers' Remittances (US \$ Billion)	23.1	29.4	31.2	7.7 (Jul to Sep)
14	FDI (Million US\$)	2,561	1,847	1,867.8	253 (Jul to Sep)
15	Exchange rate US\$ to Pak Rupee (end June)	168.4	157.5	204.58	220.82 (As on 26 th Oct 2022)
16	Petroleum Prices in Pakistan (Rs./Liter) end June	100.10	112.69	233.89	224.80 (As on 16 th Oct 2022)
17	NYMEX Crude Oil Prices (\$ per barrel)end June	13.78	73.56	114.33	86.25 (As on 26 th Oct 2022)
18	Pakistan Stock Exchange (PSX) 100 Index	34,421.9	47,563.45	41,553.7	41,540.03 (As on 26 th Oct 2022)

(Source: PBS, SBP, Economic Survey of Pakistan, BOI, PSE)

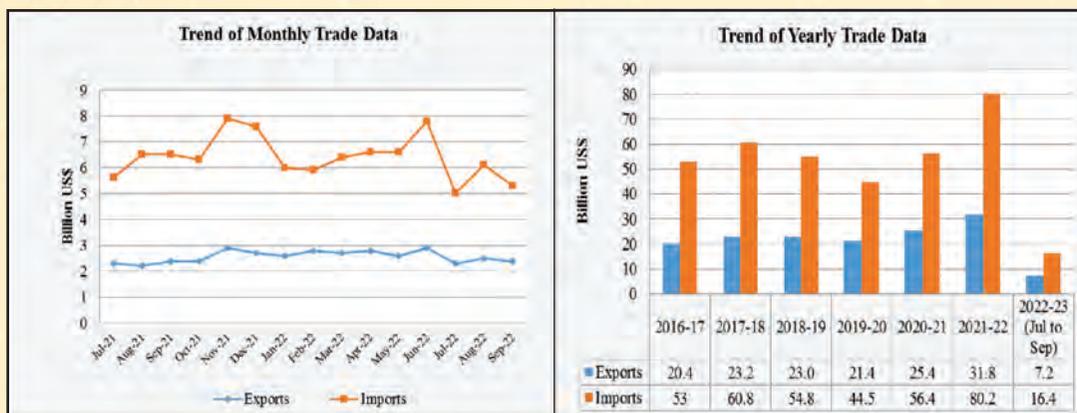


TRADE STATISTICS OF PAKISTAN

(Value in Billion US\$)

Period	Exports	Growth Rate	Imports	Growth Rate	Balance of Trade
2013-14	25.1	2.7	45.1	0.3	-20.0
2014-15	23.7	-5.7	45.8	1.7	-22.2
2015-16	20.8	-12.2	44.7	-2.5	-23.9
2016-17	20.4	-1.6	53.0	18.7	-32.6
2017-18	23.2	13.5	60.8	14.7	-37.6
2018-19	23.0	-1.0	54.8	-9.9	-31.8
2019-20	21.4	-7.0	44.5	-18.8	-23.1
2020-21	25.4	18.7	56.4	26.7	-31.1
2021-22	31.8	25.2	80.2	42.2	-48.4
2022-23 (Jul-Sep)	7.2	-	16.4	-	-9.2
Jul-21	2.3	-14.8	5.6	-12.5	-3.3
Aug-21	2.2	-4.3	6.5	16.1	-4.3
Sep-21	2.4	9.1	6.5	0.0	-4.1
Oct-21	2.4	0.0	6.3	-3.1	-3.9
Nov-21	2.9	20.8	7.9	25.4	-5
Dec-21	2.7	-6.9	7.6	-3.8	-4.9
Jan-22	2.6	-3.7	6.0	-21.1	-3.4
Feb-22	2.8	7.7	5.9	-1.7	-3.1
Mar-22	2.7	-1.8	6.4	9.7	-3.6
April-22	2.8	4.3	6.6	4.2	4.1
May-22	2.6	-10.2	6.6	-0.5	-4.0
Jun- 22	2.9	11.5	7.8	18.2	-4.9
Jul-22	2.3	-20.7	5.0	-35.9	-2.7
Aug-22	2.5	8.7	6.1	22.0	-3.6
Sep-22	2.4	-4.0	5.3	-13.1	-2.9

Source: PBS



PRODUCT-WISE EXPORTS OF PAKISTAN

(Value in Thousand US\$)

S. #.	Commodities	2020-21		2021-22		2022-23 (Jul to Sep)	
		Export	% Share	Export	% Share	Export	% Share
A.	Food Group	4,393,500	17.4	5,418,604	17	1,077,833	15.0
1	Rice	2,041,340	8.1	2,511,417	7.9	401,629	5.6
2	Fish & Fish preparations	414,193	1.6	430,654	1.4	79,855	1.1
3	Fruits	479,929	1.9	477,087	1.5	79,196	1.1
4	Vegetables	319,882	1.3	310,130	1	72,289	1.0
5	Leguminous Vegetables (Pulses)	4	0	68	0	47	0.0
6	Tobacco	35,960	0.1	54,384	0.2	13,798	0.2
7	Wheat	0	0	0	0	0	-
8	Spices	92,999	0.4	106,680	0.3	18,823	0.3
9	Oil seeds, Nuts and Kernals	94,149	0.4	192,861	0.6	36,806	0.5
10	Sugar	0	0	0	0	0	-
11	Meat and Meat Preparations	333,427	1.3	342,788	1.1	95,254	1.3
12	All Other Food Items	581,617	2.3	992,535	3.1	280,136	3.9
B.	Textile Group	15,400,142	60.9	19,329,985	60.8	4,583,610	63.9
13	Raw Cotton	804	0	6,577	0	5,908	0.1
14	Cotton Yarn	1,016,969	4	1,206,838	3.8	236,263	3.3
15	Cotton Cloth	1,921,001	7.6	2,437,875	7.7	580,524	8.1
16	Cotton Carded or Combed	65	0	1,632	0	214	0.0
17	Yarn Other Than Cotton Yarn	33,369	0.1	66,188	0.2	11,808	0.2
18	Knitwear	3,816,156	15.1	5,120,973	16.1	1,320,897	18.4
19	Bed wear	2,771,789	11	3,292,880	10.4	779,703	10.9
20	Towels	937,536	3.7	1,111,334	3.5	237,280	3.3
21	Tents, Canvas & Tarpulin	110,387	0.4	110,413	0.3	29,766	0.4
22	Readymade Garments	3,032,800	12	3,904,658	12.3	911,514	12.7
23	Art, Silk & Synthetic Textile	370,421	1.5	460,061	1.4	108,321	1.5
24	Made-up Articles(Excl. Towels Bed Wear)	756,350	3	849,120	2.7	179,722	2.5
25	Other Textile Materials	632,495	2.5	761,438	2.4	181,690	2.5
C.	Petroleum Group & Coal	182,303	0.7	333,816	1.1	65,051	0.9
26	Petroleum Crude	106,775	0.4	259,005	0.2	55,001	0.8
27	Petroleum Products (Excl. Top Naphta)	42,615	0.2	74,810	0.2	10,050	0.1
28	Petroleum Top Naphta	32,901	0.1	0	0	0	-
29	Solid Fuels (Coal)	12	0	0	0	0	-
D.	Other Manufactures Group	3,466,063	13.7	4,104,467	12.9	977,877	13.6
30	Carpets, Rugs & Mats	74,201	0.3	83,319	0.3	20,548	0.3
31	Sports Goods	277,691	1.1	364,899	1.1	102,178	1.4
32	Leather Tanned	161,940	0.6	208,092	0.7	45,153	0.6
33	Leather Manufactures	562,794	2.2	621,081	2	159,046	2.2
34	Footwear	131,889	0.5	156,984	0.5	48,972	0.7
35	Surgical Goods & Medical Instruments	428,008	1.7	422,623	1.3	107,924	1.5
36	Cutlery	119,267	0.5	95,982	0.3	14,960	0.2
37	Onyx Manufactured	6,364	0	6,307	0	1,014	0.0
38	Chemicals and Pharm. Products	1,148,943	4.5	1,569,032	4.9	344,350	4.8
39	Engineering Goods	226,024	0.9	237,750	0.7	62,623	0.9
40	Gems	6,684	0	7,626	0	2,127	0.0
41	Jewellery	13,731	0.1	14,361	0	2,553	0.0
42	Furniture	5,206	0	9,361	0	3,968	0.1
43	Molasses	84	0	33,505	0.1	5,391	0.1
44	Handicrafts	5	0	0	0	346	0.0
45	Cement	267,910	1.1	223,994	0.7	46,354	0.6
46	Guar and Guar Products	35,322	0.1	49,549	0.2	10,370	0.1
E.	All Other Items	1,862,433	7.4	2,604,933	8.2	474,252	6.6
	Total	25,304,441	100	31,791,804	100	7,178,623	100.0

International Forums Department, FPCCI



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