

# Role of FPCCI in Economic Activities



## FPCCI Head Office

Federation House, Main Clifton, Block-5,  
Abdullah Shah Ghazi Road, Karachi Pakistan  
Tel: (92-21) 35873691-94 Fax: (92-21) 35874332  
Email: [info@fpcci.org.pk](mailto:info@fpcci.org.pk) Web: [www.fpcci.org.pk](http://www.fpcci.org.pk)

FPCCI is the apex body of private sector whose role is very important in the present economic environment for the promotion of trade and investment in the country. FPCCI is encompassing over 58 local Chambers, 5 joint Chambers, 9 Chambers of Small Traders and two Small Associations, 15 Women Chambers and 131 Associations of Trade, Industry and Services across Pakistan.

The FPCCI activities mainly include the policy advocacy to the government on the issues related to fiscal policy particularly broadening of tax base and curtailing of government expenditures, monetary policy, trade policy, industrial policy, investment policy etc.

Apart from policy advocacy, FPCCI represents Pakistan business community on the international arena. It is affiliated with Confederation of Asia Pacific Chambers of Commerce and Industry (CACCI), ECO-Chamber of Commerce and industry, D-8 Chamber of Commerce and Industry, Shanghai Cooperation Organization, Islamic Chamber of Commerce, Industry & Agriculture (ICCIA), Commonwealth Enterprise and Investment Council (CWEIC) and SAARC Chamber of Commerce and Industry and works closely for improving the trade and investment within the regions and identifying the non-tariff barriers which currently affects our trade with the respective regions and countries.

FPCCI also keeps liaison with its counterparts in other countries for better economic and trade relationship. To facilitate the international trade, FPCCI has activated its Business Councils and Joint Business Councils (JBCs) for improving business to business relationship with other countries. FPCCI regularly organizes and receives Trade Delegations, conducts Business to Business meetings and organizes and participates in international trade fairs and exhibitions.

Some activities carried out in the recent past are given below;

➤ **Revival of Economy Plan and signing of agreement with Planning Commission:**

During the last years, FPCCI prepared a revival of the economy plan which was presented to Planning Commission. FPCCI also signed MoU with the Planning Commission of Pakistan for partnership on economic policies.

➤ **Formulation of Committees by Prime Minister of Pakistan:**

The Prime Minister on the recommendation of FPCCI, had formulated two Committees on 1) Ease of doing business, 2) Broadening of tax base.

The Chairmanship of Broadening of Tax base was given to FPCCI and the Chairman Federal Board of Revenue (FBR) was the member of the Committee. Since the formulation of Committee, FPCCI organized several meetings and submitted its report on Broadening of Tax base.

**Seminars/Interactive Sessions:**

- Interactive session with Diplomats on Vision 2025 in the context of CPEC
- Interactive session with USA on GSP
- Seminar on Geo-Economic relations among ECO Countries.
- Interactive Session on Rs. 180 billion Export package.
- Round Table Conference on Halal Industry of Pakistan on its potentials and impediments.
- Small & Medium Enterprises (SMEs) Sector in Pakistan: Contribution, Challenges and Prospects
- How to develop competitiveness

- Putting the Private Sector at the Core of Sustainable Development Goals (SDGs) in Pakistan
- Session on Incorporation and Filing Process of Companies with collaboration of Securities Exchange Commission of Pakistan (SECP)

#### **FPCCI Research Publications:**

1. Political Economy of Subsidies: FPCCI Perspective
2. ECO Chamber of Commerce and Industry: Goals and Strategies in Global Scenario
3. Revival of the Economy/FPCCI Vision 2025
4. FPCCI Stance on China-Pakistan Economic Corridor
5. Harnessing Benefits of GSP Plus: Opportunities Challenges & Way Forward
6. Textile Industry in Pakistan
7. FPCCI Shadow Budget
8. Integration of South Asia with CPEC
9. Potential of trade between Pakistan and Central Asian Countries
10. FPCCI Report on Top 20 Economies

#### **FPCCI Presented Recommendations on:**

1. Federal Budget (Pre and Post; both)
2. Pakistan China Free Trade Agreement
3. Strategic Trade Policy Framework
4. Enhancement of Exports of Pakistan
5. Auto Sector
6. Analysis of European Free Trade Area (EFTA)
7. USA Generalized System of Preferences
8. Financial Action Task Force
9. Pakistan-Iran Trade via land route.
10. Analysis of Pakistan-Saudi Arabia relations.

#### **FPCCI Publications:**

- FPCCI Monthly News Bulletin
- FPCCI Achievement Award Souvenir
- FPCCI Exports Award Souvenir
- FPCCI Annual Report
- FPCCI Presidents Annual Review
- ECO-CCI Bulletin
- ECO-CCI Three years report

#### **Activities related to International Affairs:**

##### **ECO Chamber of Commerce & Industry (ECO-CCI):**

- Activation of ECO-CCI Secretariat in Pakistan
- Holding of ECO-CCI Statutory Meetings five times in ( 2 meeting in Iran, 2 meeting Turkey and 1 in Pakistan
- Activation of all Specialized Committees i.e. trade facilitation, Industry & Investment, transportation, tourism, arbitration and women entrepreneur council
- Organized ECO-CCI workshop on Women Empowerment and Tourism in Turkey
- Organized 1st Meeting of the ECO Public and Private Sector Energy / Petroleum Consortiums/Companies with the collaboration of Iran Chamber Iran.
- Seminar on CPEC and Investment Opportunities in Pakistan.

- Participation in 26th, 27th and 28th Regional Planning Council Meeting of ECO Secretariat held in Iran, Pakistan and Turkey.
- Submitted Recommendations on ECO Vision 2025 which was approved in ECO Summit held in Islamabad
- Participation in 13th ECO Summit held at Islamabad
- Presentation on Investment Opportunities in Pakistan in Industry and Investment Committee Meeting of ECO-CCI
- Launching of Women Portal by ECO-CCI & FPCCI
- Brainstorming session on the importance of CPEC project for ECO countries at Iran
- Preparation and implementation of ECO-CCI Statute/Bye Laws
- Designing of separate logo of ECO-CCI and got it approved from General Assembly of ECO-CCI
- Draft of Policy paper on ECO Visa Sticker Scheme and White Card scheme
- Draft policy papers of Rules and Regulation for ECO Arbitration Center
- Concept paper on SME sector of ECO
- Holding of Technical Committee Meetings on Arbitration Center
- Celebration of 23rd, 24th and 25th ECO Days in Pakistan
- Publication of Quarterly ECO-CCI Bulletin
- Publication of three years ECO-CCI Report

#### **Confederation of Asia Pacific Chambers of Commerce & Industry (CACCI):**

- FPCCI intensified its interaction with CACCI and participated in 31st CACCI Conference and 10th World Chambers Congress at Sydney, Australia.
- FPCCI submitted suggestions on Themes and Topics for the 32nd CACCI Conference
- Arranged participation of FPCCI delegates in the CACCI Presidential visits to Russia, Vietnam, Cambodia and Laos
- FPCCI attended preparatory meeting of CACCI conference held in Turkey
- FPCCI will arrange participation in 32nd CACCI Conference to be held in November 2018 at Istanbul, Turkey

#### **Islamic Chamber of Commerce, Industry and Agriculture (ICCIA):**

- Paper Presented in workshop on Strategy to enhance Trade in Service Sector Among Organization of the Islamic Countries (OIC)
- Information Technology Entrepreneurship workshop organized by Islamic Chamber
- Paper Presented in workshop on Key Infrastructure Development for Rural Growth workshop organized by Islamic Chamber
- Paper Presented in workshop on Impacts of Brexit on OIC countries
- Paper Presented in workshop on Experience of Non Tariff Measures/Non Tariff Barriers among Trade between OIC countries etc

#### **D-8 Chamber of Commerce and Industry:**

- FPCCI enjoyed Chairmanship/President-ship of D-8 Chamber of Commerce and Industry over five years and submitted Draft Statute/Bye Laws of D-8 CCI
- Organized Meetings for discussing the draft Statute/Bye Laws

#### **SAARC-Chamber of Commerce and Industry:**

- FPCCI participation in SAARC Investment Forum and SAARC Trade Fair
- Organized participation in SAARC Business Leaders Conclave,

- Organized FPCCI participation in SAARC SMEs Roundtable
- FPCCI successfully completed Non Tariff Measures Desk, project of GIZ funded which was a three years project which now handed over to SAARC Chamber of Commerce and Industry
- FPCCI successfully lobbied for the next President-ship of SAARC-CCI whereon there was a dispute between Pakistan and Bhutan.

#### **Commonwealth Enterprises and Investment Council (CWEIC):**

- Pakistan signed a strategic partnership with CWEIC in March 2017 on the occasion of Trade Ministers Meeting at London
- FPCCI participated in Commonwealth Business Forum held on 16-18 April, 2018 at London, UK with delegation of 50 businessmen

#### **Shanghai Cooperation Organization Business Council (SCO-BC):**

- FPCCI has recently got the membership of Shanghai Cooperation Organization
- FPCCI participated in St. Petersburg Forum and SCO Business Forum held at Russia
- FPCCI participated in SCO Business Council Meeting to be held in 7 - 9 June 2018

#### **World Trade Organization (WTO) and International Trade Center Related Activities:**

- FPCCI participated in the Public Forum organized by the WTO in Geneva and the theme of this Public Forum was "Trade behind the Headlines"
- FPCCI made a presentation in Food and Agriculture Session of WTO Forum and highlighted Investment opportunities, incentives and rules and regulation for Foreign investment in all sector in general and agriculture sector particular.
- FPCCI delegation met the Executive Director of International Trade Center Geneva, Ms. Arancha Gonzalez, Director General WTO Roberto Azevedo and IMF Managing Director Ms. Christine Lagarde and a group of EU Parliament and highlighted food security related issues.
- FPCCI has completed formalities of signing of MoU with International Trade Center (ITC) and for training to Pakistani businessmen on Trade facilitation and other trade issues.

#### **Industry Academia Linkage:**

- The Industry Academia Linkages Program-2018 has been initiated to reduce the gap between industry and Academia.
- The Linkages with 11 reputed universities has been started and the purpose of the initiative is to promote research and knowledge based transformation of economy engaging academia and industry at one plate-from.
- The FPCCI has shared the topics and areas of researches to concern universities for research.
- In addition, the FPCCI has signed the MoU with Higher Education Commission (HEC) to celebrate Industry Academia Linkages with Universities.
- Recently, the FPCCI has celebrated the Industry Academia week in Dow University of Health Science. In the future, FPCCI is going to celebrate the Industry Academia linkage week with other universities.

The Research & Development is the most active part of FPCCI which plays a dynamic role in policy advocacy and facilitating all its trade bodies besides its important role such as Press and Media, International Relations, International Business Promotions, IT, Marketing, Budget & Membership, etc.

➤ **Press Statements/Press Releases:**

FPCCI also highlights issues and problem emerged through various local and global developments. For this purpose FPCCI use print and electronic media.

During the period FPCCI also issued following press statements/press releases.

- Deteriorating law and order situation in Karachi
- Pakistani Mangoes having great potentials: need to explore new markets
- Engineering Development Board (EDB) stressed the need to improve quality control of local vehicles
- African Markets needs to be explored
- FPCCI underscores the need to enhance intra-OIC trade
- FPCCI urges the Prime Minister for restoring investors' confidence
- FPCCI appreciates the initiative of Finance Minister for Promoting Islamic Banking
- FPCCI shows concern over the long overdue of Geographical Indication Protection Law
- Implementation of Free Trade Agreement (FTA) will double bilateral trade between Pakistan and Turkey
- Pakistan needs to explore Common market of South America
- FPCCI appreciate Government Efforts for CPEC
- FPCCI shows Concern over Water Crisis
- FPCCI urges for efficient utilization of US GSP Status
- FPCCI underscores the need of FTA between Pakistan and Iran
- FPCCI shows concern over Pakistan's ranking on Global Competitiveness Index
- FPCCI Shows Concern over increase in Public debt of Pakistan
- FPCCI appreciates restoring macroeconomic stability
- FPCCI urges for easy access of finances to SMEs
- FPCCI highlights the role of Women Entrepreneurs in economic development
- FPCCI hails arrival of Chinese Trade Convoy
- FPCCI shows his concern on war on terrorism losses
- FPCCI felicitates Ishaq Dar on initiation of Companies Ordinance 2016
- FPCCI appreciates Prime Minister Move to improve the Balance of Payment
- Pakistan need to Enhance Trade Ties with Malawi
- Federal Board of Revenue (FBR) decisions to facilitate the Taxpayers
- FPCCI congratulates the Prime Minister on achieving Shanghai Cooperation Membership
- FPCCI shows concern over abolishing of Engineering Development Board (EDB)
- FPCCI Denies plagiarism of Research Report on CPEC
- Early Implementation of ECOTA, emphasized by ECO Member Countries in their Statutory Meetings of ECO-CCI
- Economic Relations between Pakistan and Czech Republic
- FPCCI and Federal Ombudsperson on harassment ink an MoU at FPCCI

**Future Activities:**

a) **Sectoral Studies**

- Leather Industry in Pakistan
- Horticulture Sector in Pakistan
- Gems and Jewellery Sector in Pakistan

- Agriculture Sector in Pakistan
- Pharmaceutical Sector in Pakistan
- Sport Good in Pakistan
- Furniture Industry in Pakistan
- Sugar industry in Pakistan

**b) Trade and Economic Prospects of Regions/Confederation/Blocs:**

- Central Asian Countries
- Africa Region
- South America Region
- South Asia Region
- North America Region

**c) Policy Advocacy on:**

- Trade Policy
- Fiscal Policy
- Investment Policy
- Monetary Policy
- Industrial Policy

d) Interaction with Research Department of Regional Organization i.e. ICRIC, SESRIC, Islamic Chamber Research and Information Center etc

e) Interaction and liaising with WTO, UNCTAD, International Trade Center and Other Organization

f) Round Tables on the following

- New Export Package
- China Pakistan Free Trade Agreement
- Ease of Doing Business
- SMEs Sector in Pakistan
- Economic and Socio - economic issues in Pakistan

**International Activities**

FPCCI is putting its best efforts to promote, trade and investment in Pakistan through the activities in agriculture, transport, industry, manufacturing, banking, mining, shipping and other sectors.

FPCCI signed ten (10) MoUs in 2018 with different counterparts like China, Egypt, UK, USA, Turkey etc. One of the prominent achievement of FPCCI in 2018 was the signing of MoU with TOBB for the establishment of TOBB for the establishment of Turkish-Pakistan CCI Forum. (in total FPCCI has signed 196 MoUs, including 57 JBC Agreements and 139 Cooperation Agreements with different Countries of the world) and doing trade and business activities accordingly to enhance the trade, trade ties between the countries.

- Matters/liaison with International Trade & Economic Forums.
- Liaison with Trade Offices at Pakistan Missions abroad.
- Incoming and outgoing delegations
- Liaison with Federal & Provincial Ministries
- FPCCI's participated in 6 international exhibitions in the year 2018 and two local exhibitions.

#### FPCCI sent Trade Delegations overseas in the recent past:

Morocco (twice), Vietnam, Lebanon, Tajikistan, Maldives, Senegal, Qatar, Czech Republic, United State of America (USA), United Kingdom, China, Qatar, Russia, Italy, Kuwait, Russia, Bahrain, Oman, Iraq and Belarus, Sri Lanka, Qatar, Egypt and Bulgaria.

#### Delegations have been received by FPCCI in the recent past:

Azerbaijan, Belarus, Bahrain, UK (Twice), China (Linyi City, Karamay & Ali baba), Germany, China, Indonesia, Sri Lanka, Vietnam, Hong Kong, Russia, Thailand, Vietnam, Argentina, Netherlands, Japan, Italy, Bangladesh, Belgium, Egypt, Uzbekistan, South Korea, Australia, Morocco, Saudi Arabia, South Africa, Iran, Brazil, Benin, Qatar, United Arab Emirates (UAE).

#### **Meetings conducted by the International Affairs in the recent past:**

- Almost seventy (70) meetings with Diplomats
- Almost one hundred fifteen (115) meetings of the Business Councils
- Almost eighteen (18) meetings of the Joint Business Councils

#### **International Desks:**

This year FPCCI has created the following desks to facilitate international trade:

S. No.	DESKS
1.	Africa
2.	China & CPEC
3.	Europe
4.	Central Aisa & Russia
5.	Middle East
6.	Americas & Caribbean Countries
7.	Asia

#### **Africa**

Following the slogan "Look Africa" of the Government the Africa Desk of FPCCI is working on African region for the promotion of bilateral trade and enhancement of economic activities. FPCCI is planning to organize Pakistan pavilion in the international fairs in African region. The African Desk is also focusing on strengthening trade relations with African countries by establishing Joint Business Councils.

#### **China, CPEC & SAARC Countries**

Keeping in view of wide scope of trade and economic activities with China particularly with reference to CPEC and SCO, the FPCCI has established a separate desk for China and SAARC Countries. Desk is also coordinating with FPCCI's Committee on CPEC.

#### **Europe**

Recently, FPCCI attended Joint Economic Commission (JEC) meeting held in Italy. Trade delegations by FPCCI to Czech Republic, Poland, UK and Spain.

## **Central Asia & Russia**

FPCCI has special focus on the Central Asian region to promote trade and particularly export of Pakistan's products. A high powered trade delegation from FPCCI participated in St. Petersburg International Economic Forum Program (SPIEF 2018) from May 24-26, 2018 at St. Petersburg Russia.

## **Middle East**

FPCCI sent trade delegations to Kuwait, Bahrain, Oman, Iran, Turkey and Qatar

## **Americas**

FPCCI has taken the initiative to increase its activities in the Americas and Caribbean Region. FPCCI realizes that this region has to offer a lot of potential for Pakistani products and will go a long way in increasing trade volume of Pakistan. FPCCI is planning to form trade delegations and organize Pakistan's official participation in exhibitions in this region.

## **FPCCI Awards:**

FPCCI recognizes and acknowledges the achievements and efforts of individual companies in trade and exports by rewarding them through the following events.

- FPCCI Achievement Awards
- FPCCI Export Awards

## **Corporate Affairs:**

Actively facilitates in the working of Chambers of Commerce and Associations and connects them to Ministries of Finance, Commerce, Foreign Affairs Federal Board of Revenue (FBR) and Securities Exchange Commission of Pakistan (SECP).

FPCCI is also conducting awareness programs for the Secretary Generals and Office Bearers of Trade Bodies for their capacity building and recently held a session with the collaboration of SECP in this regard.

Under the Corporate Affairs the following assignments are being run on daily basis:

- Matters relating to Trade Bodies.
- Trade Bodies database.
- Liaison with the office of the Directorate General of Trade Organizations (DGTO).
- Liaison with the Securities Exchange Commission of Pakistan (SECP).
- Legal matters related to Trade Bodies.
- Executive Committee Meetings
- General Body Meetings
- FPCCI Portal (FPCCI App).

Organizing of meetings, FPCCI Seminars, Portal, Conferences, Workshops and Visits of Dignitaries to FPCCI.

## **Standing Committees:**

More than 100 Standing Committees of different sectors of business have been formed (including Corporate Social Responsibility (CSR) & Women related Committees) and are working for the improvement of business in Pakistan. This year first time, the management has taken the initiative and formed SOPs/TORs for the Conveners to conduct their meetings.

## **CONTACTS**

### **FPCCI Capital Office, Islamabad**

G-8/1, Aiwan-e-Sanat-o-Tijarat Road, Mauve Area, Islamabad.

Tel: (92-51) 2251891-3, 2289303 Fax: (92-51) 2251894

Email: Islamabad.capital@fpcci.org.pk

### **FPCCI Regional Office, Lahore**

50-A, Tufail Road, Lahore Cantt.

Tel: 042-36670970-71 Fax: (92-42) 36670972 E-mail: Lahore.regional@fpcci.org.pk

### **FPCCI Regional Office, Peshawar**

Suit # 9 & 10, 2nd Floor, Azam Tower, University Road, Peshawar.

Tel: 091-5704291-2 Fax: (92-91) 5846259 E-mail: Peshawar.regional@fpcci.org.pk

### **FPCCI Regional Office, Quetta**

First Floor, 1-C, Shahbaz Town, Phase II Quetta Cantt.

E-mail: Quetta.regional@fpcci.org.pk Cell: 0332-7860717, 0333-4454452

### **FPCCI Regional Office, Gwadar**

Business Centre, Gwadar Free Zone, Pak-China Friendship Road, Gwadar.

E-mail: Gwadar.regional@fpcci.org.pk